#### 1

#### A Structured Literature Review of the Meat Paradox

#### 2

#### Abstract

3 Many people wish to avoid harming animals, yet most people also consume meat. This theoretical 'meat paradox' is a form of cognitive dissonance and has grave negative 4 consequences for animal welfare and the environment. Yet, despite these consequences, meat 5 paradox literature is sparse. The current structured literature review (SLR) explores primary 6 7 literature up to May 2020, supporting the paradox and uniquely reviewing all known triggers 8 of the paradox (e.g., exposure to meat's animal origins), all known strategies to overcome the 9 paradox (e.g., avoiding thinking about consumed animals) and how different people (e.g., those of different genders, occupations, ages, dietary preferences, cultures or religions) utilise 10 11 varying strategies to overcome the paradox. For instance, the review uniquely demonstrates how dietary identity, dietary adherence and meat consumption frequency, among other 12 demographic and psychographic factors, all affect moral (dis)engagement from animals. 13 Overall, this paper has wide-ranging theoretical implications for the meat paradox and social 14 psychological literature, and practical implications for meat reduction policies. 15 Keywords: meat paradox, cognitive dissonance, animal use, moral disengagement 16 17 Forthcoming at Social Psychological Bulletin. Please cite the published version when 18 available. 19

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22	The 'meat paradox' (MP) is the phenomenon of people using animals in ways that
23	harm them (e.g., meat consumption), despite caring for animals and wishing them no harm
24	(Loughnan et al., 2014). This theoretical MP represents a form of cognitive dissonance
25	(hereon dissonance), describing the discomfort arising from contradiction between one's
26	beliefs and behaviours (Loughnan et al., 2014). For instance, most US participants (n=1024)
27	are very or somewhat concerned about animal welfare across contexts (e.g., research, 67%;
28	zoos, 57%; food production, 54%; Riffkin, 2015), indicating most people care about animals.
29	In fact, people empathise more with dogs than adult human victims (Levin et al., 2017). Yet,
30	even though care for animals sometimes exceeds care for humans, 90-97% of people
31	consume meat (FSA, 2012; The Vegan Society [TVS], 2019).
32	Meat consumption is concerning and must urgently decrease due to its numerous
33	detrimental consequences, such as animal welfare violations (Viva!, 2017) and environmental
34	damage, including greenhouse gas emissions (Godfray et al., 2018), water pollution
35	(Mekonnen & Hoekstra, 2012) and excessive energy and land use (de Vries & De Boer,
36	2010). If predominantly plant-based diets became common, projected greenhouse gas
37	emissions could reduce by 52% (Springmann et al., 2018), yet global meat consumption is
38	rising (FAO, 2018; Godfray et al., 2018). Therefore, understanding the MP is crucial for
39	informing interventions to reduce meat consumption and its detrimental effects.
40	Given these grave consequences, MP literature is surprisingly sparse. Rothgerber's
41	(2020) meat-related cognitive dissonance (MRCD) framework offers initial theoretical
42	insights of how meat consumers prevent and reduce dissonance. It supports the MP and
43	suggests it is elicited by triggers (e.g., reminders of meat originating from animals) and that
44	people use strategies to block triggers a priori before experiencing dissonance or to reduce

45 dissonance *post-hoc* if triggers are unavoidable. Further, Rothgerber (2020) explored some

46 individual (gender) and social (culture) differences in responses to the MP.

However, the MRCD framework, alongside other theoretical MP papers (Bastian & 47 Loughnan, 2017; Loughnan et al., 2014), is based only on narrative and not systematic 48 structured literature review (SLR) and may therefore be limited. For instance, the SLR 49 principle of 'coverage' (Pittaway, 2008) enables all relevant literature to be identified through 50 systematic searches across databases and disciplines, whilst narrative reviews risk omitting 51 relevant literature. Additionally, unlike narrative literature reviews, SLR principles of 52 'transparency' and 'clarity' (Pittaway, 2008) ensure clear description of steps implemented to 53 find and evaluate literature for inclusion or exclusion, reducing selection bias and increasing 54 55 replicability (Pae, 2015). Unlike narrative reviews, a SLR would therefore provide a systematic, comprehensive, and transparent overview of the MP. Yet, to the authors' 56 knowledge, only one MP SLR has been published, which focussed only on one MP resolution 57 strategy called dissociation (Benningstad & Kunst, 2019), omitting alternative strategies and 58 hence leaving important aspects of MP unexplored. 59

A broader SLR would enable the MRCD framework to be evaluated against all 60 available and relevant literature. Firstly, it would allow for testing if current literature 61 supports the MP and its proposed triggers and strategies *directly*, through measuring 62 indicators of dissonance (self-reported discomfort, negative affect and/or physiological 63 arousal) typically succeeding a trigger and preceding a strategy. Secondly, it would allow for 64 *indirectly* testing if data fits theory, whereby indirect support for the MP is determined by 65 whether data can be interpreted within the dissonance framework even though dissonance is 66 not measured directly. That is, data does not preclude dissonance and fits patterns congruent 67 with MP theory. Finally, the MRCD framework would benefit from extension by reviewing 68 triggers or strategies beyond those described within Rothgerber (2020) and to explore 69 moderators beyond gender and culture. 70

71	Therefore, this paper uniquely addresses the above limitations by aiming to: 1)
72	explore direct and indirect support for the MP and 2) extend understanding by investigating
73	MP's a) triggers, b) resolution strategies (besides dissociation; Benningstad & Kunst, 2019),
74	and c) moderators (demographic and psychographic variables). To address these aims, this
75	paper investigates four research questions (RQs): Does literature directly and/or indirectly
76	support the MP (RQ1)? What triggers the MP (RQ2)? How do people resolve the MP (RQ3)?
77	And do people differ in how they experience the MP (RQ4)? To answer these RQs, this paper
78	will firstly review debates around direct and indirect support for the MP, followed by
79	reviewing MP's known triggers, strategies and moderators. The paper will close by
80	discussing theoretical and practical implications for MP literature and meat reduction
81	interventions.
82	The MP as Dissonance
83	Dissonance is discomfort arising from contradiction between one's values and
83 84	Dissonance is discomfort arising from contradiction between one's values and behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory
84	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory
84 85	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not
84 85 86	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not wanting to harm animals) and/or behaviour-value link (Juvan & Dolnicar, 2014; e.g., how
84 85 86 87	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not wanting to harm animals) and/or behaviour-value link (Juvan & Dolnicar, 2014; e.g., how meat consumption harms animals) salient.
84 85 86 87 88	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not wanting to harm animals) and/or behaviour-value link (Juvan & Dolnicar, 2014; e.g., how meat consumption harms animals) salient. People reduce dissonance by, for example, avoiding triggers (Liang, 2016) or
84 85 86 87 88 89	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not wanting to harm animals) and/or behaviour-value link (Juvan & Dolnicar, 2014; e.g., how meat consumption harms animals) salient. People reduce dissonance by, for example, avoiding triggers (Liang, 2016) or trivialising harmful consequences of their behaviour (Voisin et al., 2013). According to
84 85 86 87 88 89 90	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not wanting to harm animals) and/or behaviour-value link (Juvan & Dolnicar, 2014; e.g., how meat consumption harms animals) salient. People reduce dissonance by, for example, avoiding triggers (Liang, 2016) or trivialising harmful consequences of their behaviour (Voisin et al., 2013). According to cognitive dissonance theory (CDT; Festinger, 1962), these strategies achieve consonance
84 85 86 87 88 89 90 91	behaviour (Festinger, 1962), and is triggered by any stimulus which makes the contradictory behaviour (Fointiat et al., 2011; e.g., meat consumption), values (Dossett, 2009; e.g., not wanting to harm animals) and/or behaviour-value link (Juvan & Dolnicar, 2014; e.g., how meat consumption harms animals) salient. People reduce dissonance by, for example, avoiding triggers (Liang, 2016) or trivialising harmful consequences of their behaviour (Voisin et al., 2013). According to cognitive dissonance theory (CDT; Festinger, 1962), these strategies achieve consonance (parity between behaviour and values) and divide into three types: (1) changing values, (2)

not use Strategy One; Loughnan et al., 2014). Additionally, 90-97% of people continue to
consume meat (FSA, 2012; TVS, 2019), indicating people either do not change their
behaviour (e.g., do not use Strategy Two) or change their behaviour only partially by
reducing meat consumption but still consuming meat occasionally (partially using Strategy
Two).

100 By indirect process of elimination, many people, then, must *disengage* to some extent (e.g., utilise Strategy Three), obscuring the contradiction between their value/belief (to not 101 harm animals) and their behaviour (consuming, and thus harming, animals), thereby 102 perpetuating meat consumption. For instance, whilst some meat consumers partially use 103 Strategy Two by reducing their meat consumption (e.g., 23% of Americans in 2019; 104 105 McCarthy & Dekoster, 2020), even vastly reduced meat consumption still conflicts with caring for animals and thus elicits some dissonance. This residual dissonance must therefore 106 be resolved via Strategy Three (disengagement). Additionally, most meat consumers (e.g., 107 75% of Americans; McCarthy & Dekoster, 2020) do not reduce their meat consumption, 108 indicating they *fully* utilise Strategy Three. Indeed, current literature suggests dissonance is 109 occurring (Rothgerber, 2020), and that people typically use disengagement strategies 110 (Strategy Three) to reduce it. For example, people deny 'food' animals' ability to feel pain 111 (Bratanova et al., 2011), rendering meat consumption harmless and morally permitting 112 continued meat consumption. However, as stated above, this literature has not yet been 113 assessed within an SLR. Thus, by reviewing direct and indirect support for the MP alongside 114 its triggers, strategies and moderators, the current paper aims to critically consider 115 applicability and validity of the above research. 116

117

#### Method

Only quantitative, qualitative or mixed-methods primary research was included in this 118 review. Whilst not all articles included triggers, articles were required to directly and/or 119 indirectly explore dissonance-reducing strategies utilised by animal consumers. Dissonance-120 reducing strategies refer to Strategies One, Two or Three: Any action which successfully 121 resolves or obscures the contradiction between caring for animals (value) and consuming 122 them (behaviour) and which thus reduces dissonance. Dissonance-reducing strategies may 123 include: denying responsibility (Rothgerber, 2020), distancing oneself from harm caused to 124 animals ('desensitisation'), denving harm or justifying meat consumption (Graca et al., 125 2016). Whilst the decision to only include literature which specifically investigates moral 126 disengagement risks excluding relevant literature (e.g., literature exploring psychological 127 perceptions of animals, e.g., Sevillano & Fiske, 2016; Wang & Basso, 2019; Zickfeld et al., 128 2018), more liberal searches risk including irrelevant literature. For instance, more liberal 129 searches may have included behaviours not clearly related to MP, such as reactions to 130 anthropomorphism (presenting animals as human-like; Wang & Basso, 2019) or animals' 131 'cuteness' (Zickfeld et al., 2018). 132

Overall, research was excluded if it was (1) not accessible in full-text, (2) not in 133 English, (3) secondary or tertiary literature, (4) not peer-reviewed, (5) included in a prior 134 search (duplicated citation) and/or (6) did not specifically test MP as stated above. The first 135 four exclusion criteria were met through selecting English, full-text only and peer-reviewed 136 primary research options via the **XX** University library search. The fifth criterion was met by 137 excluding all duplicated articles and the sixth by assessing abstracts followed by full-texts to 138 ensure research specifically answered the RQs. The review also included animal-use 139 instances beyond meat consumption (e.g., hunting, bullfighting), as such occurrences 140

141	represent similar animal-related dissonance dilemmas to meat consumption. Articles from
142	any country were included, as animal use is cross-cultural (Joy, 2011).

143	Multiple key terms and synonyms (see Tables 1 and 2 in Supplementary Materials)
144	were employed in literature searches via the library's 'advanced search'. All searches referred
145	to CDT, MP or related terms (e.g., 'moral disengagement'). The initial search (13th-14th
146	October 2017) returned 432 articles. Four hundred were excluded for: irrelevance to aims
147	(315), duplicated citations (78), non-primary literature (four), and insufficient information
148	about dissonance-reducing strategies (three), leaving 32 articles. ProQuest, PubMed and Web
149	of Science searches found no new articles. Google Scholar searches (15th-16th October 2017)
150	were conducted only after exhausting other databases due to Google Scholar's limitations
151	(e.g., excessive 'grey literature' and occasional exclusion of key literature; Haddaway et al.,
152	2015), yielding three additional articles.

A follow-up search (7<sup>th</sup> May 2020) returned 159 articles published since 2017. Most (137) were excluded for: irrelevance to aims (111), duplicated citations (16), and non-primary literature (10), leaving 22 new articles. One additional article was found via PubMed, whilst Google Scholar searches returned 14 more articles. One final article was included on 21<sup>st</sup> May 2020 via a Google Scholar Alert. Overall, 73 primary research articles (47 quantitative; 19 qualitative; seven mixed-methods; see Table 3 in Supplementary Materials for all articles) are included within this review.

160

## **Findings and Discussion**

161 Figure 1 (Supplementary Materials) demonstrates how our findings extend the MRCD162 framework (Rothgerber, 2020). We discuss detailed findings below.

163 Aim 1: Direct and Indirect Support for MP

Most articles within this review directly or indirectly supported the MP (70 articles; 164 95.89%<sup>1</sup>), reinforcing CDT and the MRCD framework (Rothgerber, 2020). Whilst most 165 articles only provided *indirect* support for the MP, five articles (6.85%; Bastian et al., 2012; 166 Buttlar & Walther, 2019; de Lanauze & Siadou-Martin, 2019; Rothgerber, 2014; Wenzel et 167 al., 2020) provided *direct* support. For example, after considering meat's animal origins 168 (trigger), people expecting (vs. not expecting) to consume meat were more likely to deny an 169 animal having a 'mind' (deny it has mental human-like capacities, e.g., pain). Importantly, 170 this denial of mind reduced dissonance, as measured by negative affect (Bastian et al., 2012). 171 This example illustrates how triggers (e.g., thinking about meat's animal origins) elicit 172 dissonance, necessitating dissonance-reducing strategies (e.g., denying mind) and thus 173 supporting CDT. 174

All articles which measured dissonance directly supported the MP. However, three 175 articles (4.11%) which explored the MP *indirectly* suggest the MP is not occurring and that 176 meat consumers do not experience dissonance. Firstly, Panagiotou and Kadianaki (2019) 177 proposed 'cognitive polyphasia theory', whereby people learn 'cultural knowledge 178 representations' (ways of understanding phenomena within the world, which are learned from 179 culture and expressed through language; hereon representations) of meat consumption. The 180 authors suggest people interpret personal meat consumption with contradictory fluidity: 181 holding simultaneous conflicting representations without discomfort. For example, 182 participants demonstrated 'displacement' (biased negative representation of vegetarians, ), 183 'selective prevalence' (using contradictory arguments in different settings; e.g., stating meat 184 is sustainable when interviewed yet stating meat is unsustainable when in a focus group) and 185

<sup>&</sup>lt;sup>1</sup>Percentages denote proportion of supporting articles out of the total articles included within this review (unless otherwise specified).

186	'hybridization' (using simultaneous differing representations; e.g., feeling moral concern for
187	octopi yet none for kangaroos and ostriches). Together, these three discourses demonstrate
188	how people hold conflicting representations without discomfort. These conflicting
189	representations seemingly theoretically contradict CDT, as CDT suggests people experience
190	behavioural inconsistency as uncomfortable and aim to rectify inconsistency.
191	Secondly, Scott et al. (2019) suggested environmental researchers (e.g., climate
192	change scientists) provide coherent, rational explanations for meat consumption (not
193	dissonance-reducing strategies). These explanations divide into four discourses: 1)
194	'optimism' (believing future technology will ease meat reduction and/or eliminate meat's
195	negative consequences, allowing meat consumers to postpone meat reduction), 2)
196	'complexity' (valuing meat reduction whilst simultaneously continuing meat consumption
197	due to belief that food decisions are more complex than consuming meat vs. not; e.g., some
198	plant-based foods may cause equivalent harm to meat), 3) 'feebleness' (valuing meat
199	reduction but simultaneously continuing meat consumption due to self-perceived lack of
200	willpower) and 4) 'system-focus' (believing only systemic, not individual, change will have
201	positive impact). Together, these discourses logically explain meat consumption, instead of
202	dissonance-reducing strategies which excuse the behaviour.

Finally, Milford and Kildal (2019) suggest purported ignorance of meat's negative environmental and health consequences stems from genuine lack of knowledge, whereby people are genuinely unaware of the negative consequences without feigning ignorance. Consequently, 'ignorance is bliss' as people cannot experience dissonance if they are unaware of their behaviour contradicting their beliefs.

Together, these three articles provide alternative explanations to the MP, suggesting that people do not always value behavioural consistency (Panagiotou & Kadianaki, 2019),

210	present logical explanations for meat consumption (Scott et al., 2019) and can be ignorant of
211	meat's negative consequences (Milford & Kildal, 2019). However, behaviours within the
212	three articles can all equally be interpreted as dissonance-reducing strategies, and thus only
213	debate MP indirectly instead of providing direct evidence against MP. For instance, Scott et
214	al.'s (2019) rational discourses may seem rational (without actually being rational) to give
215	environmental researchers coherent-seeming reasons not to reduce meat consumption.
216	Secondly, Panagiotou and Kadianaki's (2019) displacement could be used intentionally to
217	portray vegetarianism negatively, providing reasons for not becoming vegetarian. Thirdly,
218	Milford and Kildal's (2019) ignorance could be intentional to avoid knowing about harm
219	caused to animals and thus avoid meat consumption reduction.

Thus, whilst indirect MP data can be interpreted with explanations alternative to dissonance, direct measurements of dissonance support the MP. However, research measuring the MP directly is sparse and more research is required. Such research should include direct measures of dissonance (self-reported discomfort, negative affect, physiological arousal) as mediators between triggers and strategies to fully explore the MP framework (see 'limitations and directions for future research').

#### 226 Aim 2a: Triggers

The articles highlight multiple triggers, describing any stimuli which causes dissonance and/or dissonance-reducing strategies (see Table 4 in Supplementary Materials for all triggers). Examples include reminding a person of their own meat consumption (highlighting their behaviour) or reminding people of animal suffering (highlighting harm caused). Forty-one articles (56.16%) did not explore triggers. Of the 32 articles that did explore triggers, the most frequently used trigger (eight articles; 25% of articles exploring triggers) was 'reminders of meat's animal origins', which can include displaying a

234	photograph of a consumed animal (Kunst & Haugestad, 2018; Kunst & Hohle, 2016) or
235	referring to meat by its animal name (e.g., 'pig'; Kunst & Hohle, 2016).

The current review provided strong support for two types of triggers from Rothgerber 236 (2020)<sup>2</sup>: reminder of animal origins (eight articles; 25% of articles exploring triggers) and 237 reminder of animal suffering (four articles; 12.5% of articles exploring triggers). The review 238 also found some more limited support for Rothgerber's (2020) three other triggers: reminder 239 of own meat consumption (two articles; 6.25% of articles exploring triggers), reminder of 240 own meat consumption and animal harm (two articles; 6.25% of articles exploring triggers) 241 and exposure to vegetarians (one article; 3.13% of articles exploring triggers). Additionally, 242 the current review highlights two novel categories: 1) purported edibility, whereby people 243 experience greater dissonance and disengage more when animals are described as 'edible' 244 (vs. 'non-edible'; seven articles; 21.88% of articles exploring triggers) and 2) threat, whereby 245 people experience greater dissonance and disengage more when exposed to threatening 246 stimuli (vs. not; e.g., rejection for their meat-eating beliefs; three articles; 9.38% of articles 247 exploring triggers). Further 'miscellaneous' triggers (e.g., actual meat consumption) arose 248 from the literature but were only evidenced in two articles or less (6.25% of articles exploring 249 triggers). 250

## 251 Aim 2b: Strategies

Findings from this SLR evidence how dissonance is resolved through engagement (changing behaviour to match one's values e.g., reducing or stopping meat consumption) or disengagement (obscuring the behaviour-value link and enabling continued meat consumption), supporting and extending the MP (see Table 5 in Supplementary Materials for all engagement and disengagement behaviours).

<sup>&</sup>lt;sup>2</sup>Some names for triggers were developed by the current authors.

### 257 Engagement

Engagement describes humanising and empathising with animals (emotional 258 engagement) and is commonly accompanied by behaviour change (behavioural engagement), 259 such as reduced meat consumption or veg\*nism (vegetarianism/veganism). Yet only 2% of 260 people in the UK are vegetarian and 1% vegan (TVS, 2016, 2019), indicating little 261 engagement. Indeed, most articles within this review (68 articles; 93.15%) demonstrated 262 disengagement in some form (discussed in more detail below). However, two articles (2.74%; 263 Anderson & Barrett, 2016; de Lanauze & Siadou-Martin, 2019) seemingly demonstrate 264 engagement. For instance, people consumed less meat when it is described as 'factory 265 farmed' (vs. 'humanely farmed'; Anderson & Barrett, 2016), indicating the 'factory farmed' 266 label encouraged engagement with the consumed animal and deterred people from 267 consuming meat. However, the researchers did not measure participants' feelings towards 268 'food' animals across conditions, providing indirect evidence for engagement only. 269

Unfortunately, reduced meat consumption (and associated engagement) can be shortlived due to disengagement strategies. For instance, discomfort and willingness to reduce
meat consumption decreased within two weeks of engagement due to two direct
disengagement strategies: decredibilization (denying credibility of information) and
trivialization (comparing meat consumption to worse scenarios; de Lanauze & SiadouMartin, 2019). Alongside demonstrating the impact of disengagement strategies (discussed in
detail below), this finding also suggests time dynamics influence the MP.

## 277 Disengagement

Disengagement describes dehumanising and lack of empathy for animals.
Disengagement is the predominant response to dissonance and is upheld using dissonancereducing strategies. These strategies enable continued meat consumption and prevent or

reduce dissonance by obscuring the contradiction between one's meat-consuming behaviour 281 and wish to avoid harm to animals. This review evidences seven disengagement strategies<sup>3</sup> 282 (see Table 5 in Supplementary Materials for all strategies), five strategies which could be 283 classed as disengagement or engagement (e.g., reported reduced meat consumption<sup>4</sup>) and 284 'miscellaneous' strategies (e.g., comparing meat consumption to worse situations) supported 285 by only three articles within this review (4.11%) or less. The three most common 286 287 disengagement strategies were 'denial of qualities to animals' (e.g., denying positive traits to animals; 34 supporting or 46.58%; three against or 4.11%), the 4N's (whereby meat is 288 289 'natural', 'necessary', 'nice' and 'normal'; 31 supporting or 42.47%) and 'denial of adverse consequences' (whereby people deny and/or obscure meat's harm to animals; 20 supporting 290 or 27.4%). Strategies can also co-occur. For example, people can state humans are 291 hierarchically superior to animals (hierarchical justification) and deem this human superiority 292 'natural' ('natural' justification; Salonen, 2019). 293

The disengagement strategies evidenced within this review broadly align with 294 previous categorisations of strategies (Graça et al., 2016; Rothgerber, 2013, 2020), including: 295 'animal-focussed', 'meat-focussed' and 'denial of responsibility' (Rothgerber, 2020), 'direct' 296 (meat consumption justifications used after experiencing dissonance) and 'indirect' (avoiding 297 thoughts about or exposure to treatment of animals to prevent dissonance; Rothgerber, 2013), 298 and 'desensitisation' (emotional numbing from animal slaughter), 'means-ends justifications' 299 (presenting meat as serving humanity's 'greater good'), 'diffused responsibility' (blaming 300 others for meat consumption), 'lack of perceived choice' (stating meat-free diets damage 301

<sup>&</sup>lt;sup>3</sup>Some strategies divide into substrategies.

<sup>&</sup>lt;sup>4</sup>If meat consumption has actually reduced, reported reduced meat consumption indicates engagement (Hoogland et al., 2005), but, if meat consumption has not actually reduced, indicates underreporting and *dis*engagement (Rothgerber, 2014, 2019, 2020).

dietary freedom) and 'denial of adverse consequences' (denying harm to animals; Graça etal., 2016).

Linking our disengagement strategies to the above categorisations, our most common 304 strategy, 'denial of qualities to animals', can be classed as *direct* and *animal-focussed*, which 305 justifies meat consumption through denying positive traits to animals. Conversely, 'personal 306 choice' (whereby people present meat consumption as their individual choice; five supporting 307 or 6.85%), can be classed as *direct* and *meat-focussed*, which justifies meat consumption due 308 to freedom of choice and broadly aligns with Graca et al.'s (2016) 'lack of perceived choice'. 309 'Inevitability' (whereby people present meat consumption as unavoidable; eight supporting or 310 10.96%), can be classed as *direct* and *denial of responsibility*, which justifies meat 311 consumption based on its purported uncontrollability. Expanding beyond 'animal-focussed', 312 'meat-focussed' and 'denial of responsibility' (Rothgerber, 2020), this review also evidences 313 'veg\*n-focussed' strategies. For instance, 'derogation of veg\*nism' (representing vegetarians 314 negatively to dismiss vegetarianism's benefits; 17 supporting or 23.29%; one against or 315 1.37%) focusses on veg\*nism and/or veg\*ns. 316

We now discuss differences between direct and indirect strategies in more detailbelow.

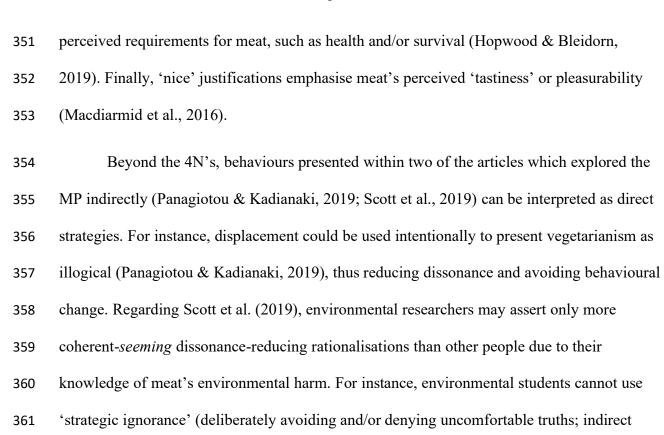
319 Direct Strategies

Direct strategies, constituting 45 out of 49 total disengagement strategies and substrategies within this review (91.84%), are theorised to reduce dissonance *directly* by justifying meat consumption post-trigger (Rothgerber, 2013). Examples include denying qualities to animals, derogating veg\*nism, and the '4N's'. Denying qualities to animals, the most frequently emerging direct strategy, involves typically consumed (vs. non-consumed) animals being conceptualised as low status (denial of status), non-sentient (denial of mind),

incapable of pain (denial of suffering), too unintelligent to understand what is happening to
them (denial of intelligence) and/or otherwise ascribed fewer human-like qualities. For
example, meat consumers (vs. non-meat consumers) ascribe fewer secondary ('human-like')
emotions to animals, especially consumed (vs. non-consumed) animals (Bilewicz et al.,
2011), and sometimes also ascribe fewer primary ('animal-like') emotions (Bilewicz et al.,
2011 Study Two; though not always, Bilewicz et al., 2011 Study One).

An alternative direct strategy is to *disregard*, not *deny*, animals' qualities. For 332 instance, learning about pigs' intelligence does not inform their perceived moral status, 333 whereas learning about fictional or typically non-consumed animals' intelligence does 334 positively inform these animals' perceived moral status (Piazza & Loughnan, 2016). This 335 finding occurs due to self-relevance (whether or how much someone uses an animal for 336 personal benefit), whereby people are motivated to view self-relevant animals (animals they 337 consume) negatively to alleviate discomfort ('motivated cognition'). As further evidence of 338 disregarding, greater belief in animal mind (BAM) of pigs, chickens and fish does not inform 339 decreased support for their use, despite greater BAM of other (non-'food') animals informing 340 reduced support for these animals' usage (Higgs et al., 2020). However, disregarding and 341 denial can co-occur, as denial of BAM for some 'food' animals was also evidenced (Higgs et 342 al., 2020), demonstrating how direct strategies can occur simultaneously. 343

The '4N's', the second most common direct strategy, describe meat being justified as 'natural', 'normal', 'necessary' and/or 'nice' (Joy, 2011; Piazza et al., 2015). 'Natural' justifications emphasise meat's perceived 'naturalness', with arguments referring to humananimal hierarchy (Rothgerber, 2013), 'survival of the fittest' (Salonen, 2019) or the 'circle of life' (Bettany & Kerrane, 2018). 'Normal' justifications emphasise meat's perceived 'normality', with arguments referring to cultural (Oleschuk et al., 2019; Sahakian et al., 2020) and/or religious (Allcorn & Ogletree, 2018) norms. 'Necessary' justifications emphasise



strategy) due to their knowledge of environmental damage caused by animal agriculture
(Šedová et al., 2016). Thus, possessing knowledge of harm caused by meat consumption may
necessitate direct (over indirect) strategies. We explore indirect strategies in further detail
below.

366 Indirect Strategies

Indirect strategies, constituting four out of 49 total disengagement strategies and 367 substrategies within this review (8.16%), are theorised to prevent dissonance *indirectly* by 368 avoiding thoughts about or exposure to meat's harmful consequences pre-trigger 369 (Rothgerber, 2013), thus avoiding triggers physically (e.g., avoiding slaughterhouse footage) 370 or cognitively (e.g., avoiding thoughts about meat's origins). The most common indirect 371 strategies involve dissociation and avoidance (Kunst & Hohle, 2016; 19 articles or 26.03%). 372 For instance, people can avoid thinking about animal suffering and slaughter or meat's 373 animal origins (Oleschuk et al., 2019). Animals may also be treated as an 'absent referent' 374

375 (Arcari, 2017), whereby meat is separated from animals using certain phrases (e.g.,

'livestock'). Underreporting may also constitute an indirect strategy, whereby people avoid
dissonance by misrepresenting and/or underestimating their meat consumption (Rothgerber,
2019).

Behaviour presented within one of the articles which explored the MP indirectly 379 (Milford & Kildal, 2019) can also be interpreted as an indirect strategy: Whilst the authors 380 suggest meat consumption arises from genuine ignorance of meat's harmful consequences, 381 this self-proclaimed ignorance could be strategic. 'Strategic ignorance' prevents dissonance 382 indirectly by intentionally disregarding meat's harmful consequences, preventing necessary 383 behavioural change. However, despite falsely appearing indifferent, 'strategically ignorant 384 consumers' (Onwezen & van der Weele, 2016) experience dissonance and only appear to not 385 experience dissonance due to their strategic ignorance rendering dissonance undetectable. 386 Thus, it may be difficult to distinguish between indirect strategies (e.g., 'strategic ignorance') 387 and non-strategies (e.g., genuine ignorance). 388

389 Aim 2c: Demographic Differences

#### 390 *Gender*

Twenty-two articles (30.14%<sup>5</sup>; see Table 6 in Supplementary Materials for all articles exploring each demographic and psychographic variable) investigated gender's role in the MP. Fifteen found consistent gender differences, supporting Rothgerber (2020). Overall, females (vs. males) typically disengage indirectly (vs. directly; Piazza et al., 2015; Rothgerber, 2013), display less disengagement (Graça et al., 2016), and demonstrate lower meat attachment (Dowsett et al., 2019; Graça et al., 2015), among other gender differences.

<sup>&</sup>lt;sup>5</sup>The percentage reported for each demographic and psychographic variable is out of the total number of articles included within this review.

Yet, one article found no gender differences. Specifically, gender did not affect facial
recognition for 'consumable' vs. 'non-consumable' animals and did not moderate the
relationship between perceived animal edibility and its perceived ability to suffer (Bilewicz et
al., 2016). However, the small sample size (*n*=18) may have rendered gender differences
statistically undetectable (Button et al., 2013).

402 Adding complexity, six articles found contradictory results. For example, gender did not predict meat consumption moralization (how much meat consumption is viewed as a 403 moral issue; hereon *moralization*) in Feinberg et al.'s (2019) first two studies, whereas 404 females (vs. males) demonstrated greater moralization in Study Three. Gender also did not 405 predict willingness to substitute meat and did not affect moral justification or moral concern 406 about free-range or wild animal meat production (Hartmann & Siegrist, 2020). Yet males (vs. 407 females) more greatly morally justify (direct disengagement strategy) and are less morally 408 concerned about conventional meat production and seafood (Hartmann & Siegrist, 2020). 409 This gender difference may arise from differing consumption levels of and attachment to 410 conventional meat. For instance, males typically consume more meat (Rothgerber, 2013) and 411 are more attached to meat (Dowsett et al., 2019) than females. Therefore, conventional meat 412 production may elicit stronger dissonance for males due to greater behavioural investment, 413 thus eliciting stronger, more direct, strategies (e.g., moral justification) in males but not 414 415 females.

To conclude this section, the articles mostly evidence gender differences in MP, with greater engagement or indirect (vs. direct) disengagement in females (vs. males; supporting Rothgerber, 2020). Additionally, some strategies (moralization; denial) seemingly correlate less with gender than others (meat attachment).

420 *Diet* 

This review expands upon Rothgerber (2020) by investigating diet's role in the MP. 421 Nineteen articles (26.03%) investigated dietary preference, whereby meat consumers (vs. 422 veg\*ns) demonstrate more meat attachment (Graça et al., 2015), deny more emotions to 423 animals (Bilewicz et al., 2011) and endorse the 4N's more (Piazza et al., 2015). However, 424 even meat consumers differ. For example, greater meat consumption frequency correlates 425 with greater disengagement (Graça et al., 2016; Hartmann & Siegrist, 2020) and carnistic 426 defense (justifying meat consumption despite viewing animals positively; Monteiro et al., 427 2017). Similarly, 'restricted omnivores' (people who reduce meat consumption; vs. meat 428 consumers) endorse the 4N's less and attribute animals as having greater mind (Piazza et al., 429 2015), whilst pescatarians (vs. vegetarians) more greatly deny fishes' ability to feel pain and 430 demonstrate more speciesism (Rosenfeld & Tomiyama, 2019a). 431

However, even vegetarians who have occasionally consumed meat ('dietary violation') 432 disengage from animals (Rosenfeld & Tomiyama, 2019b). Unlike meat consumers, these 433 vegetarians use different strategies: highlighting past success at avoiding meat, resituating their 434 vegetarianism motive as health-related (vs. ethics-related) and affirming future dietary 435 adherence. Therefore, these vegetarians 'exceptionalise' dietary violations as one-off mistakes, 436 move focus of their diet away from animal welfare and reaffirm future commitment. Self-437 relevance and motivated cognition (Piazza & Loughnan, 2016) can explain these findings, 438 whereby, when people consume animals, they are motivated to view these animals negatively 439 (for habitual meat consumers) or distance themselves from their meat consumption (for 440 vegetarians with 'dietary violations'). 441

However, not only does diet (and associated self-relevance) affect the strategies used,
diet may constitute a strategy itself. For example, simply discussing animal welfare can

occasionally strengthen dissonance-reducing strategies (perhaps due to reminding people of 444 meat's animal origins) and increase meat consumption ('reactance'; Rothgerber, 2014, 2020). 445 Reactance describes people responding to self-perceived threatening instructions to do 446 something (consume less meat) by doing the opposite (consuming more meat; behavioural 447 reactance) and/or deeming the issue less important than they did before (moralizing meat 448 consumption less; *psychological reactance*). These deliberately opposing responses reinstate 449 sense of personal choice (Brehm, 1966). Three articles within this review (Dowsett et al., 2019; 450 Feinberg et al., 2019; Lindgren, 2020) evidence meat-related psychological reactance. For 451 452 example, after watching videos on animal suffering in meat production, 'decreasers' demonstrate *reduced* meat consumption moralization over time and are less likely to reduce 453 meat consumption than 'slight changers' or 'moralizers' (Feinberg et al., 2019). 454

To conclude this section, dietary identity, adherence and meat consumption frequency all inform moral (dis)engagement from animals, perhaps due to self-relevance and motivated cognition. Additionally, diet may constitute a strategy itself, whereby people respond to triggers by moralizing meat consumption *less* with psychological reactance.

459 *Age* 

Eleven articles (15.07%) investigated the role of age in the MP. Whilst older (vs. younger) people typically consume less meat during snacking (de Backer et al., 2020), morally justify conventional meat production and seafood less (Hartmann & Siegrist, 2020) and show less vegaphobia (Vandermoere et al., 2019), they also endorse the 4N's more (Piazza et al., 2020) and perceive animals as having lower capacities for boredom and hunger (but not fear and pain; Peden et al., 2020). However, most articles found no relationship between age and moral (dis)engagement: Age did not predict meat consumption moralization

467	(Feinberg et al., 2019), moral justifiability of free-range or wild animal meat production
468	(Hartmann & Siegrist, 2020), nor 4N endorsement (Piazza et al., 2015).
469	Two articles (Bettany & Kerrane, 2018; Bray et al., 2016) investigated animal-meat
470	perceptions among children and parents, demonstrating how parental attitudes impact
471	childrens' perceptions of animals and meat. For example, Bettany and Kerrane (2018)
472	explored children's attitudes and behaviours towards meat originating from animals raised by
473	the family ('petstock'). Parents often influenced children to change from completely rejecting
474	meat (abstention preference, indicating engagement) after first learning of petstock's animal
475	origins to consuming petstock meat with respect (attributive, indicating disengagement) or
476	consuming shop-bought meat only (avoidance, indicating partial disengagement).
477	To conclude this section, findings on age are currently either non-significant or
478	contradictory. However, research on <i>children</i> indicates that childrens' perceptions of animals
479	are informed by their parents and may fluctuate over time.

480 *Occupation* 

Seven articles (9.59%) investigated the role of occupation in the MP. For instance,
farmers (vs. animal rights supporters and urban public) view animals with greater
instrumentality and less empathy (Hills, 1993). Additionally, slaughterhouse workers
demonstrate diffusion of responsibility (e.g., blaming the market; Lundström, 2018), whilst
dairy industry consultants and farmers present animal welfare as beyond their control (Taylor
& Fraser, 2019).

This disengagement from animals seemingly contradicts the 'contact hypothesis' (Allport, 1954; Cook, 1985), whereby greater contact with an outgroup (e.g., animals) should encourage engagement towards the outgroup. However, greater closeness between human and animal may maximise dissonance, due to intensely caring for animals yet being strongly

491	involved in behaviours which harm them (e.g., slaughter), necessitating robust dissonance-
492	reducing strategies. Additionally, people who work with 'food' animals profit from them
493	(which could be termed 'financial self-relevance'). Thus, self-relevance research (Piazza &
494	Loughnan, 2016) indicates those who financially benefit from 'food' animals (vs. those who
495	do not) may disengage from 'food' animals more <i>despite</i> greater familiarity.
496	Similarly, veterinary students with greater familiarity and/or intention to work with
497	livestock in the future view animals and their welfare less positively (Mariti et al., 2018),
498	perhaps due to greater awareness that the animals will be slaughtered, eliciting
499	disengagement. Yet greater familiarity and/or intention to work with pets improves
500	perceptions of animals and their welfare (Mariti et al., 2018), perhaps due to lower salience of
501	animal slaughter when working with pets (vs. livestock).
502	Other articles demonstrate how slaughterhouse workers treat animals as 'absent
503	referents' (indirect strategy; Lundström, 2018), whilst dairy farmers openly acknowledge
504	dairy cow slaughter, portraying slaughter as beneficial for cows (direct strategy).
505	Additionally, dairy farmers consistently demonstrate ambivalence (love vs. cruelty) towards
506	their cows (Taylor & Fraser, 2019). Combined, these results suggest slaughterhouse workers
507	use more indirect strategies whilst farmers use more direct strategies. However, farmers do

not always use direct strategies. For instance, pig farmers (vs. non-pig-farmers) do *not* deny
pigs' mind (direct strategy) and rate pigs as *more* capable of experiencing hunger than cows,

510 dogs and cats (Peden et al., 2020).

511 To conclude this section, findings on the relationship between occupation and the MP 512 are contradictory. For instance, whilst some research suggests slaughterhouse workers use 513 predominantly indirect strategies and farmers use predominantly direct strategies, other 514 research evidences how farmers do not *always* use direct strategies. Farmers' disengagement

from animals also seemingly contradicts the 'contact hypothesis', whereby greater contact
with self-relevant animals may be theoretically *increasing* dissonance.

517 *Culture* 

Evidencing the MP as cross-cultural (Joy, 2011), the articles originated from at least 518 24 countries, although consisted mostly of US, Australian, UK or international samples (see 519 Table 7 in Supplementary Materials for number of articles per country). Three articles 520 (4.11%; Kunst & Haugestad, 2017; Peden et al., 2020; Tian et al., 2016) found cross-cultural 521 differences in the MP, supporting Rothgerber (2020). For instance, Americans dissociate 522 more than Ecuadorians (Kunst & Haugestad, 2018), whilst French (vs. Chinese) participants 523 are more likely to deny animals' mind (Tian et al., 2016). These cultural differences may 524 525 arise from differences in meat production (Kunst & Haugestad, 2018). For instance, Ecuadorian meat is often served with the animal's head still attached, whereas US meat is 526 not, making dissociation harder for Ecuadorians to use than Americans. Similarly, people 527 within China are more likely to be exposed to animal slaughter than people within France. 528 The authors therefore suggest Chinese (vs. French) people are less shocked or disturbed by 529 animal slaughter, thus experiencing less dissonance and explaining why they deny animals' 530 mind less (Tian et al., 2016). A more puzzling cross-cultural difference is participants within 531 the Republic of Ireland (vs. Scotland or England) viewed animals as more capable of 532 experiencing pain (Peden et al., 2020), despite highly similar meat production processes. 533

Finally, two qualitative articles found spontaneous reference to culture within meat justifications. Firstly, people used cultural repertoires to situate and explain their meat consumption (Oleschuk et al., 2019), such as by presenting meat as part of one's cultural identity. Secondly, people demonstrate cross-cultural meat consumption differences (Salonen, 2019). For example, a participant highly familiar with Aboriginal cultures believed in

honouring animals killed for meat, a viewpoint perceived by the participant as uncommon
within Western cultures. Whilst not tested directly, honouring may be a disengagement strategy
(e.g., presenting animals' deaths as purposeful and thus reducing dissonance). However,
another participant living within Southeast Asia also demonstrated honouring yet had *reduced*meat consumption. Thus, honouring may sometimes represent *engagement*, whereby
respecting animals links to *lower* meat consumption.

To conclude this section, culture seemingly plays an important role in the MP, supporting Rothgerber (2020). Additionally, culture may influence the treatment of 'food' animals (Salonen, 2019) and be used to justify meat consumption (Oleschuk et al., 2019).

#### 548 Socioeconomic Status (SES)

Four articles (5.48%) investigated SES's role in the MP. Whilst those with higher (vs.
lower) income viewed veganism as less tasty (Bryant, 2019), SES predicted neither
moralization (Feinberg et al., 2019) nor disengagement (Hopwood & Bleidorn, 2019; Piazza
et al., 2015). Therefore, SES does *not* appear to predict dissonance nor dissonance-reducing
strategies.

## 554 Educational Status

Three articles (4.11%) measured relationships between educational status and the MP. People of higher (vs. lower) educational status consume less meat (de Backer et al., 2020; Vandermoere et al., 2019) and report greater intention to reduce animal product consumption (Bryant, 2019). Thus, people of higher (vs. lower) educational status may experience more engagement towards animals.

#### 560 Religion

Three articles (4.11%) measured or demonstrated references to religion within 561 disengagement strategies. Religion did not predict moralization (Feinberg et al., 2019), 562 indicating no effect of religion on the MP. However, two articles qualitatively evidenced the 563 role of religious justifications. For example, participants linked meat consumption to God's 564 abundant provision of food (Salonen, 2019) and emphasised ethical animal slaughter within 565 Islam (Oleschuk et al., 2019). Participants also emphasised meat's necessity within their 566 religion (e.g., traditions; Salonen, 2019), again highlighting how disengagement strategies 567 ('necessary' and religious justifications) co-occur. Together, these findings suggest religion 568 informs the type of dissonance-reducing strategies used and meat practices and perspectives, 569 yet does not inform moralization. 570

#### 571 *Ethnicity*

572 One article (Feinberg et al., 2019) measured the role of ethnicity in the MP, 573 considering one outcome (moralization) only. Within the first two studies, ethnicity did not 574 predict moralization, but White (vs. non-White) people were more likely to be 'moralizers' 575 within Study Three. Reasons for these contradictory findings are unclear, as ethnicity was 576 measured identically throughout the studies by comparing White vs. non-White people.

577 Aim 2c: Psychographic Variables

## 578 Individual Differences

579 Six articles (8.22%) investigated links between individual differences and the MP. 580 Most of these articles (supporting Rothgerber, 2020) found higher (vs. lower) social 581 dominance orientation (SDO; believing some groups are naturally superior to others) 582 correlated with greater disengagement, including greater denial of animal emotion (Bilewicz 583 et al., 2011) and mind (Piazza et al., 2015), more 4N endorsement and lower moral concern

for animals (Piazza et al., 2015). Additionally, greater SDO mediated positive relationships
between meat consumption and both carnistic domination (belief in dominance of humans
over animals) and carnistic defence (Monteiro et al., 2017). However, contradicting
Rothgerber (2020), SDO could not explain differences in ascription of animal emotion in
veg\*ns vs. meat consumers (Bilewicz et al., 2011) and did not always predict increased meat
consumption willingness nor reduced meat disgust (Earle et al., 2019).

Similarly, those higher in right-wing authoritarianism (RWA; believing in traditional
authorities and supporting societal norms) show less animal empathy and meat consumption
distress, and greater anti-veg\*nism, 4N endorsement, meat consumption willingness (Earle et
al., 2019), and carnistic domination (Monteiro et al., 2017). The current articles evidence how
SDO and RWA correlate with negative perceptions of animals, aligning with general SDO
and RWA literature whereby these variables correlate with negative views of human
outgroups (Whitley, 1999).

## 597 *Gender Attitudes*

Six articles (8.22%) explored effects of gender attitudes on the MP. For instance, 598 greater meat-eating-justification endorsement (supporting rationalisations which justify meat 599 consumption) correlated with greater hostile sexism (gender-based prejudice involving 600 explicit ill will towards people of a certain gender; Glick & Fiske, 1996, 1997), benevolent 601 602 sexism (gender-based prejudice seemingly involving good intentions towards people of a certain gender yet undermining their competence; Glick & Fiske, 1996, 1997) and support for 603 traditional gender roles, and less gender role transcendence (the ability to ignore gender roles; 604 605 Allcorn & Ogletree, 2018). Conversely, men who value 'new masculinity' more (vs. less) are less attached to and, consequently, consume less meat (de Backer et al., 2020). 606

These findings suggest gender differences in MP (males demonstrating greater 607 disengagement and direct strategies than females: Graca et al., 2016; Rothgerber, 2013) can 608 be explained by traditional gender attitudes. Indeed, four articles demonstrate how these 609 gender differences arise from representations of masculinity. For example, military men and 610 women perceive meat consumption as inherently masculine and linked to 'man as hunter' 611 gender stereotypes (Kildal & Syse, 2017; Milford & Kildal, 2019). This masculinity is 612 viewed as positive and important, motivating men and women to be 'ultra-masculine' to fit 613 their military environment. Therefore, combined with de Backer et al.'s (2020) findings 614 615 above, anyone (man or woman) who values 'traditional' masculinity more engages less with animals. 616

This research evidences how masculinity stereotypes necessitate males, and/or those
wishing to be 'masculine', to disengage from consumed animals, perhaps explaining why
females identify as veg\*n more than males (63% female vs. 37% male vegans; TVS, 2016).
Additionally, *within*-gender differences resulting from gender attitudes can occur (de Backer
et al., 2020), whereby those who believe less in traditional masculinity demonstrate greater
engagement with animals.

## 623 Political Ideology

Four articles (5.48%) explored links between political ideology and the MP. For instance, left-wing (vs. right-wing) participants viewed veg\*nism more positively on aspects including ethicality and environmental benefit and demonstrated greater meat reduction willingness (Bryant, 2019). Similarly, supporting Rothgerber (2020), greater conservatism correlates with greater 4N endorsement, anti-veg\*nism and meat consumption willingness, and lower animal empathy and meat distress (Earle et al., 2019). Veg\*nism itself is also politicised as left-wing and 'politically correct', whilst meat consumption is deemed right-

631 wing (Lindgren, 2020). Yet, contradicting these articles, Feinberg et al. (2019) found no

relationship between political ideology and moralization. Thus, except for Feinberg et al.

633 (2019), political orientation seems to influence MP outcomes.

634 Values

Two articles (2.74%) explored relationships between values and the MP. For instance, those more (vs. less) concerned about the environment and animal welfare demonstrate lower 4N endorsement (Piazza et al., 2015). Conversely, those valuing excitement and recognition demonstrate greater 'nice' justifications, those valuing obedience, national security, salvation, excitement and recognition demonstrate greater 'necessary' justifications and those valuing pleasure and comfort demonstrate greater 'natural' justifications (Hopwood & Bleidorn, 2019) Thus, different values correlate with different MP outcomes.

#### 642 Religiosity

One article (1.37%) explored religiosity's role in the MP, finding that, within Study
Three (but not Study Two), religiosity predicted greater moralization. Reasons for this
contradictory finding on moralization across studies is unclear. Additionally, it is unclear why *religiosity* had a predictive effect within one study, whereas *religion* had no predictive
effects.

648

## Limitations and Directions for Future Research

649 Whilst this review provides unique insight into direct and indirect support for the MP 650 alongside its triggers, strategies and moderators, it has some limitations: distinguishing 651 between direct vs. indirect support for MP, subjectivity in classifying behaviours, and 652 potential artificial inflation of frequency of triggers and strategies. We discuss these 653 limitations and provide suggestions for future research.

Firstly, whilst we have distinguished between direct and indirect support for the MP, 654 most articles only provided *indirect* support. That is, most articles *inferred* dissonance instead 655 of directly measuring it. Lack of direct measurement means that, whilst data may agree with 656 MP theory, data could equally be interpreted with non-MP explanations (e.g., Milford & 657 Kildal, 2019; Panagiotou & Kadianaki; 2019; Scott et al., 2019). Additionally, research 658 which *does* provide direct support (through self-reported discomfort and/or negative affect) is 659 sparse and has not yet measured physiological arousal. To overcome these limitations, future 660 research should measure dissonance (including via physiological arousal), and its relation to 661 662 triggers and strategies, directly (as seen within e.g., Bastian et al., 2012). For instance, research could alter whether a trigger is present vs. absent, test post-trigger dissonance using 663 the Dissonance Affect Questionnaire (Harmon-Jones, 2000) and skin conductance response, 664 and measure subsequent use of dissonance-reducing strategies followed by post-strategy 665 dissonance. Theoretically, triggers should increase post-trigger dissonance, in turn increasing 666 strategy usage and subsequently reducing post-strategy dissonance. Post-trigger dissonance 667 should mediate the relationship between triggers and strategies, whilst strategies should 668 mediate the relationship between post-trigger and post-strategy dissonance. 669

A second limitation is the inherent subjectivity of categorising behaviours (e.g., 670 engagement vs. disengagement; direct vs. indirect disengagement). For instance, reported 671 672 reduced meat consumption may be genuine engagement or (intentionally or unintentionally) underreported and thus disengagement (Rothgerber, 2014). Additionally, whilst direct and 673 indirect strategies are theoretically used at different times (Kunst & Hohle, 2016; Rothgerber, 674 2013), this hypothesis has not yet been directly tested. Therefore, strategies commonly 675 classed in the literature (and hence here) as direct strategies may instead be indirect and vice 676 versa. Thus, whilst we hope that this review, alongside the MRCD framework, provides an 677 initial structure to categorise behavioural indicators of MP, future research must test and 678

refine these categories. For example, research may directly detect underreporting by 679 measuring meat consumption covertly through a food diary (vs. self-reported meat 680 consumption), enabling categorisation of reported reduced meat consumption as engagement 681 or disengagement. Future research should also measure different strategies across timepoints. 682 For instance, Kunst and Hohle (2016) hypothesise dissociation is utilised before meat 683 consumption to discourage thinking about consumed animals, as this thinking would elicit 684 empathy and disgust and render meat consumption impossible. Conversely, denial of mind 685 may be used *after* meat consumption, whereby active legitimisation of meat consumption 686 687 becomes necessary to alleviate strong guilt. Research should therefore measure denial of mind, dissociation, disgust, empathy and guilt throughout the meat consumption process 688 (before, during and after) to test differential uses and effects of dissociation vs. denial of 689 690 mind.

Finally, as discussed within Rothgerber (2020), more (vs. less) common triggers and 691 strategies within this review may simply have been included within (quantitative) studies 692 more often instead of *naturally* occurring more often and/or being stronger triggers or 693 strategies. For instance, quantitative articles pre-determine which triggers to include, and 694 typically repeatedly utilise the same quantitative predetermined scales, artificially inflating 695 frequency of triggers and strategies (Rothgerber, 2020). Conversely, qualitative studies 696 697 enable participants to choose their own strategies. Thus, qualitative studies may more accurately determine how commonly strategies are used naturally. To overcome the 698 limitation with quantitative studies, future research should directly contrast triggers to 699 determine which ones elicit the strongest dissonance and contrast strategies to determine their 700 effectiveness in reducing dissonance. 701

702

# **Conclusion and Implications**

703	Extending current literature and the MRCD framework (Rothgerber, 2020; see Figure
704	1 for visual illustration), this review answers RQ1 for the first time, predominantly
705	supporting the MP indirectly and directly whilst also exploring alternative theoretical
706	interpretations. Answering RQ2, this review also supports the framework by categorising
707	triggers as 'reminder of animal suffering', 'reminder of meat's animal origins', 'reminder of
708	own meat consumption', 'reminder of own meat consumption and animal harm' or 'exposure
709	to vegetarians', alongside extending the framework by highlighting two novel triggers:
710	'purported edibility' and 'threat'. Aligning with Rothgerber (2013, 2020), this review also
711	answered RQ3 by reviewing engagement and disengagement strategies, whereby
712	disengagement strategies mostly agreed with previously described categories (Graça et al.,
713	2016; Rothgerber, 2013, 2020) alongside a new 'veg*n-focussed' strategy. Uniquely, this
714	review also extended the MRCD framework by exploring moderators beyond gender and
715	culture (RQ4), highlighting how some moderators (e.g., gender, culture, beliefs, occupation),
716	yet not others (e.g., age, ethnicity), affect strategies used. This review also uniquely
717	highlights how time dynamics influence MP, implying future MP models must consider time.
718	Utilising systematic literature searches, this review has theoretical implications for
719	MP, CDT and social psychology literature, extending previous models (Rothgerber, 2020)
720	and addressing gaps in the literature. For example, the current paper reviews all known MP
721	triggers and strategies, supports the MP, devises new classifications for triggers and strategies
722	and uniquely explores all currently researched MP moderators. The review also has
723	implications for social psychological research on gender (e.g., gender attitudes; masculinity),
724	speciesism (e.g., self-relevance) and culture(e.g., meat practices as cultural expression).
725	Alongside contributing new knowledge, this review also highlights continuing gaps in the
726	literature and provides extensive suggestions for future research.

727	Practically, expanding on Rothgerber (2020), this review uniquely suggests that some
728	people are more likely to engage with animals than others (see Gradidge & Zawisza, 2019),
729	including: females (Rothgerber, 2013), those who value masculinity less (Kildal & Syse,
730	2017; Milford & Kildal, 2019), have less traditional gender attitudes (Allcorn & Ogletree,
731	2018) and males who value 'new masculinity' (de Backer et al., 2020). Thus, people from
732	these groups may be more responsive to meat reduction interventions.
733	To conclude, this review supports CDT and the MRCD framework (Rothgerber,
734	2020). Additionally, the review provides notable novel contributions and extensions to the
735	MRCD framework by discussing alternative explanations to CDT, exploring all currently
736	evidenced variations in how MP is triggered and resolved and by discussing all currently
737	researched MP moderators. The review also offers novel and important directions for future
738	research to seek clarity in MP literature. We hope it will inspire researchers to develop MP
739	theory further and facilitate necessary and positive social changes regarding meat
740	consumption.

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