

# Protocol for a Large-Scale Multi-Sample Registered Replication Study of the Theory of Planned Behavior

## Title

Testing the Replicability of the Theory of Planned Behavior: A Large-Scale Multi-Sample Registered Replication Study

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## Overview

Identifying the determinants of social behavior, and the specific processes by which the determinants relate to behavior, are important in the development of theory to predict social behavior. Predicting behavior also has utility for organizations and stakeholders interested in developing effective interventions and strategies to promote behavior change. The theory of planned behavior (Ajzen, 1991) is a prominent social psychological theory developed to predict social behavior. The theory derives its assumptions from theories of attitude and social cognition (Albarracín & Johnson, 2019; Eagly & Chaiken, 1993; Fishbein, 1967), and focuses on predicting intentional behavior from sets of beliefs about future behavioral engagement. The theory has been tested in over 2000 studies, and over 30 meta-analytic syntheses. Cumulative findings indicate its efficacy in accounting for variance in behaviors across multiple domains. However, considerable unresolved heterogeneity in effects has been observed, which could be attributable to methodological artifacts or genuine variability across contexts, behaviors, and populations. In addition, some theory predictions, particularly interactions among constructs, have not been tested and replicated consistently. The current project will conduct a large-scale replication of the theory in general population and student samples adopting an identical protocol and measures. The result of the study will be a series of data sets testing theory predictions analyzed by meta-analytic structural equation modeling.

## Rationale

A central premise of the theory is that intentions are the most proximal predictor of behavior. Intention is a motivational construct that reflects individuals' readiness to pursue a target behavior. Intentions are a function of three sets of belief-based constructs that summarize individuals' personal, social, and control related judgments with respect to performing the target behavior. Attitudes are positive and negative evaluations of performing the behavior (based on beliefs whether or not the target behavior has utility, is affectively fulfilling, and consistent with values). Subjective

52 norms are individuals' perceived social pressure to engage in the target behavior,  
53 based on perceptions of significant others' approval or disapproval of their future  
54 participation in the target behavior. Perceived behavioral control, or perceived self-  
55 efficacy, is individuals' beliefs that they have the capacity to perform the behavior,  
56 based on beliefs about the perceived presence or absence of factors that can facilitate  
57 or impede performance of the behavior in question. Intentions are expected to  
58 completely mediate effects of attitudes, subjective norms, and perceived behavioral  
59 control on intentions. The effect of intention on behavior, however, is said to depend  
60 on actual control over performance of the behavior. When perceived behavioral  
61 control accurately reflects actual behavioral control (e.g., genuine facilitating factors  
62 and barriers or obstacles), it can serve as a proxy for actual control to predict the  
63 extent to which individuals are able to enact or follow through on their intentions. In  
64 this case, perceived behavioral control will moderate the intention-behavior  
65 relationship, such that individuals with high perceived control will be more effective in  
66 acting on their intentions than those who have low perceived control.

67  
68 Attitude, subjective norm, and perceived behavioral control are assessed by  
69 means of reflective indicators, often referred to as direct measures. These direct  
70 measures are proposed to be predicted by corresponding sets of specific beliefs with  
71 respect to future behavioral engagement. An expectancy x value approach is invoked,  
72 such that the effect of a belief on its respective direct measure is a function of belief  
73 strength and its associated value. Measures of the belief-based constructs are  
74 therefore formative indicators and are often referred to as indirect measures of the  
75 theory's main predictors. Attitudes are a function of individuals' judgements that the  
76 behavior will lead to specific outcomes, behavioral beliefs, and the value attached to  
77 those outcomes, outcome evaluations. Subjective norms are proposed to be  
78 determined by individuals' judgments of specific salient referents' approval or  
79 disapproval of their participation in the behavior, normative beliefs, and the extent to  
80 which they value the referents' judgement, motivation to comply. Perceived behavioral  
81 control follows from individuals' judgments of the presence of facilitating and impeding  
82 factors with respect to performing the behavior, control beliefs, and the power of each  
83 of these factors. Each belief is multiplied by its respective value component when  
84 predicting the direct attitude, subjective norm, and perceived behavioral control  
85 measures. The probability and value components ensure that the relative importance  
86 of each belief to the target behavior is accounted for in the prediction. The  
87 multiplicative composites of the belief-value are expected to account for substantial  
88 variance in their respective direct measures.

89  
90 Tests of the key predictions of the theory often adopt prospective correlational  
91 designs, with the intention, attitude, subjective norm, and perceived behavioral control  
92 constructs measured at an initial time point with follow-up measures of behavior  
93 (Ajzen, 1991; Conner & Sparks, 2015). Constructs are assessed using multi-item  
94 psychometric scales with close correspondence in the content of the measures (Ajzen,  
95 2002). Behavior is measured using suitable means to observe behavior, or via self-  
96 report. Correspondence in measurement between the measure of the theory  
97 constructs and measures of intention and behavior are a pre-requisite for effective  
98 prediction (Ajzen, 1991). Measures of the constructs and behavior should correspond  
99 in terms of the target toward which the action is directed, the action to be performed,  
100 the context in which the action is to be performed, and the time frame in which the  
101 behavior will be performed in the future. Research testing the theory frequently adopt  
102 confirmatory analytic approaches such as path analysis and structural equation

103 modeling, which enables simultaneous tests of the predicted direct and indirect effects  
104 among the theory constructs (Bamberg, Ajzen, & Schmidt, 2003; Godin, Valois,  
105 Shephard, & Desharnais, 1987), and has also enable tests of alternative formulations  
106 of the models, such as the use of formative and reflective indicators (Hagger &  
107 Chatzisarantis, 2005; Heiny, Ajzen, Schmidt, & Leonhäuser, in press; Rhodes,  
108 Blanchard, & Matheson, 2006).

109  
110 The TPB has been applied to predict a wide range of behaviors in multiple  
111 populations and contexts, and the empirical findings have been synthesized in  
112 numerous meta-analyses across multiple behaviors and contexts (Armitage & Conner,  
113 2001b), as well as for specific behaviors and domains such as health behavior  
114 (McEachan, Conner, Taylor, & Lawton, 2011), physical activity (Hagger,  
115 Chatzisarantis, & Biddle, 2002; Symons Downs & Hausenblas, 2005a), condom use  
116 (Albarracín, Johnson, Fishbein, & Muellerleile, 2001), alcohol consumption (Cooke,  
117 Dahdah, Norman, & French, 2016), and eating behaviors (McDermott, Oliver, Iverson,  
118 & Sharma, 2016). Many of these meta-analyses have adopted confirmatory analytic  
119 approaches using the synthesized relations among the theory constructs enabling  
120 tests of theory predictions across multiple studies, such as meta-analytic path  
121 analyses or structural equation modeling (Albarracín et al., 2001; Hagger, Chan,  
122 Protogerou, & Chatzisarantis, 2016; Hagger et al., 2002; Hagger, Polet, & Lintunen,  
123 2018; McEachan et al., 2016). Such tests provide evidence for the relative strength or  
124 effect size of the relations among the theory constructs and the prediction of behavior,  
125 and also enables estimation of the true variability (after correction for attenuation due  
126 to measurement error) in these predicted effects across the literature. Research  
127 adopting these approaches have demonstrated substantive, non-zero effect sizes for  
128 the effects of intentions on behavior, effects of the attitude, subjective norm, and  
129 perceived behavioral control constructs on intention, and the indirect effects of these  
130 constructs on behavior mediated by intentions (Albarracín et al., 2001; Hagger, Chan,  
131 et al., 2016; Hagger et al., 2002). Research has also demonstrated the contribution of  
132 belief-based indirect measures of attitudes, subjective norms, and perceived  
133 behavioral control on the direct measures of these constructs (Armitage & Conner,  
134 2001b). Taken together, these analyses have provided support for theory predictions  
135 across multiple studies for different behaviors, contexts, and populations.

136  
137 Despite the support offered by syntheses of tests of theory predictions across  
138 multiple studies, a number of outstanding issues that may limit the generalizability of  
139 the findings have been identified. All of the analyses have shown substantive  
140 heterogeneity in the size of the effects among theory constructs (Albarracín et al.,  
141 2001; Hagger, Chan, et al., 2016; Hagger et al., 2002; McEachan et al., 2011). While  
142 the analyses provide important information on the expected effect sizes among theory  
143 variables that would be expected in the 'average' study, and that the effects are non-  
144 zero, the high heterogeneity means that the actual effects could vary substantially.  
145 Indeed, the theory posits that the relative contribution of the attitude, subjective norm,  
146 and perceived behavioral control constructs to the prediction of intention will vary  
147 across behaviors and contexts, but it does not make specific predictions. Empirically, it  
148 has been found that the relative contribution of constructs depends on a number of  
149 moderator variables. For example, research has demonstrated that subjective norms  
150 are more likely to account for variance in intentions for certain behaviors such as bone  
151 marrow donation (Bagozzi, Lee, & Van Loo, 2001), risk behaviors (McEachan et al.,  
152 2011; Park, Klein, Smith, & Martell, 2009), and safe sex behaviors (McEachan et al.,  
153 2011), while attitudes are likely to be the predominant predictor for behaviors like

154 physical activity (Hagger et al., 2002) and dietary behaviors (McDermott et al., 2015).  
155 Therefore, the heterogeneity observed in the average effect size of theory constructs  
156 on intentions in meta-analyses is likely to be due to moderator variables, including the  
157 nature of the target behavior. Even meta-analyses of studies on the same target  
158 behavior demonstrate considerable heterogeneity, and this may be due to other  
159 moderators but may also be due to variations of types of behavior within the  
160 behavioral category. For example, physical activity comprises many different  
161 behaviors such as formal exercise or sports, informal or incidental activities like  
162 walking or occupational physical activity. Such analyses seldom account for these  
163 micro-level variations, but they may have substantive impact on effects among theory  
164 constructs.

165  
166 There is also likely to be variability in the degree of control individuals perceive  
167 they have over performing the target behavior. In cases where individuals have full  
168 actual and perceived control over the behavior, the theory should, strictly speaking,  
169 reduce to the theory of reasoned action, the predecessor of the theory of planned  
170 behavior. However, research demonstrates that individuals seldom perceive they have  
171 complete control over their behavior, and as with attitudes, effects of perceived  
172 behavioral control on intentions often vary across behaviors and contexts (Giles &  
173 Cairns, 1995; Kraft, Rise, Sutton, & Røysamb, 2005; Rich, Brandes, Mullan, &  
174 Hagger, 2015). Similarly, the direct effect of perceived behavioral control on behavior  
175 often differs across behaviors and populations, suggesting that the extent to which  
176 measures of perceived control reflect actual control over behavior varies (Hagger et  
177 al., 2002; McEachan et al., 2011; Rich et al., 2015). However, verifying the extent to  
178 which perceived behavioral control reflects actual control is quite difficult in  
179 observational studies. Furthermore, improving participants' precision in estimating  
180 their actual control is also difficult, as their estimates may be subjectively accurate with  
181 respect to their personal capabilities, but may not reflect genuine external constraints.

182  
183 Relatively little research has tested the moderating effects of perceived  
184 behavioral control on the intention-behavior relationship (e.g., Ajzen, 1991; Armitage &  
185 Conner, 2001b; Steinmetz, Davidov, & Schmidt, 2011; Yang-Wallentin, Schmidt,  
186 Davidov, & Bamberg, 2004). For example, Armitage and Conner indicated that fewer  
187 than 30% of the studies in their meta-analysis tested the interaction effect. Summaries  
188 of research have demonstrated inconsistent findings, with some studies finding  
189 statistically significant interaction effects and others no effects or even negative effects  
190 (Armitage & Conner, 2001a; Yang-Wallentin et al., 2004). Yang-Wallentin suggested  
191 that the inconsistencies could be attributed to the type of analysis used and that  
192 among studies that used analyses correcting for attenuation due to measurement  
193 error, the interaction effect was positive and statistically significant. However, to date  
194 research syntheses of the interaction effects have relied on a 'vote count' method,  
195 which may bias interpretations because it does not correct for methodological artifacts  
196 and relies on statistical significance (Hunter & Schmidt, 2004). There is currently no  
197 meta-analytic synthesis of research examining the interaction effect. A possible  
198 reason for this lack of analysis is that testing interaction effects using meta-analytic  
199 techniques requires access to the zero-order effects of the interaction terms used in  
200 regression analyses. Such data are almost never presented in research articles  
201 testing interaction effects. The meta-analyst would, therefore, require access to the  
202 raw data for these studies in order to compute the required interaction terms. Gaining  
203 access to these data sets through requests to the original authors may yield access to  
204 some datasets, but this may be a relatively small sample of studies relative to the

205 number of tests and may not be sufficient to enable a high-powered test of the  
206 interaction effects in meta-analytic synthesis. This therefore presents a considerable  
207 challenge to researchers aiming to provide an estimate of the size and variability of  
208 the predicted interaction effects among theory constructs. Accrual of a large number of  
209 data sets testing the intention x perceived behavioral control interaction would permit  
210 such an analysis and afford the opportunity to compute an unbiased test of the  
211 interaction effect using meta-analytic synthesis.

212  
213 Other methodological factors may also determine the strength of effects among  
214 constructs in the theory across studies. For example, imprecision and level of  
215 compatibility in the measures of theory constructs are two critical moderators that are  
216 likely to affect the relative strength of the predicted effects. Ajzen (1991, 2002)  
217 highlighted the imperative of compatibility in measures of the attitude, subjective norm,  
218 perceived behavioral control, and intention constructs, and measures of behavior, in  
219 the initial formulation of the model. Standardized guidelines exist outlining how to  
220 develop measures of the theory constructs that correspond in terms of target, action,  
221 context, and time (Ajzen, 2002). Although some behaviors do not permit compatibility  
222 for all of these elements, fulfilling the requirement is likely to enhance behavioral  
223 prediction. Indeed, limited research has demonstrated that greater compatibility leads  
224 to larger effects, consistent with Ajzen's contention (Courneya, 1994). Ensuring full  
225 correspondence in measures used will minimize method variance in studies and  
226 maximize precision in estimates of effects among theory variables.

227  
228 A related issue is the observed variability in the effect sizes of the belief-based,  
229 indirect measures of attitudes, subjective norms, and perceived behavioral control on  
230 their respective direct measures. Again, degree of correspondence between the direct  
231 and indirect measures is likely to be a salient moderator. The issue is made more  
232 complex by the possibility that value estimates such as outcome evaluations,  
233 motivation to comply, and power of control factors are likely to vary as well as the  
234 expectancy component, exacerbating variability. In addition, the content of the beliefs  
235 identified is also a critical determinant of the size of the effects of indirect on direct  
236 measures. Ajzen (2002) advocates eliciting the readily accessible beliefs, referents,  
237 and control factors pertinent to the behavior and sample of interest using an open-  
238 ended belief-elicitation procedure. Belief measures are subsequently developed from  
239 the most frequently elicited responses. This ensures that the measures of beliefs with  
240 respect to the target behavior are likely to closely correspond to those held by the  
241 target population. While there is some potential for unique, idiosyncratic beliefs to be  
242 identified, use of the modal beliefs will encompass the beliefs relevant to a large  
243 proportion of the population. Examining behavior as a potential moderating factor of  
244 the effects of the indirect measures on direct measures may assist in explaining some  
245 of the variability in these relations across studies, but variability in the salient beliefs  
246 used may vary across studies even within a particular behavior. A resolution might be  
247 to develop indirect measures based on belief elicitation across multiple samples. Such  
248 an approach will likely identify the salient beliefs that are common to most populations.  
249 This will facilitate greater precision in the indirect measures and may reduce variability  
250 in effects of these measures on the direct measures.

251  
252 In addition to variability in the effect sizes of the predicted relations among the  
253 theory constructs associated with different behaviors and contexts, variability may also  
254 be attributed to sample-specific characteristics. Although large-scale tests of the  
255 theory on randomly-selected samples have been conducted (e.g., Wankel, Mummery,

256 Stephens, & Craig, 1994), most research examining theory hypotheses have tended  
257 to be conducted in 'convenience' samples that are neither randomly selected nor  
258 stratified according to key demographic characteristics. However, there is also  
259 research suggesting that the cultural norms endorsed by particular groups, within and  
260 across national boundaries, may moderate effects among theory components. For  
261 example, research has suggested that the relative contribution of attitudes and  
262 subjective norms to the prediction of intention varies, depending on the cultural norms  
263 or orientations of the sample. Groups endorsing an interdependent or collectivist  
264 orientation, where group goals tend to be prioritized above those of the individual, tend  
265 to exhibit larger effects of subjective norms on intentions, relative to attitudes (Bagozzi  
266 et al., 2001; Heiny et al., in press; Van Hooft & De Jong, 2009), while attitudes have  
267 larger effects on intentions among those endorsing an independent or individualist  
268 orientation relative to subjective norms. Similarly, research has suggested that a  
269 significant minority of individuals tend to base their intentions on subjective norms  
270 (Trafimow & Finlay, 1996). Taken together, it would be important to account for  
271 variability in these orientations when estimating the relative contribution of the theory  
272 of planned behavior constructs on intentions.

273  
274 There is likely to be variability in the measures used and means adopted to  
275 collect data on the TPB constructs. For example, there is considerable variability in the  
276 numbers of items used, the extent to which items correspond with measures of  
277 intentions and behavior, the format of the response scales used, and wording and  
278 phrasing of the items. These variations present challenges when attempting to  
279 evaluate the extent to which variability in theory effect sizes can be attributed to  
280 methodological artefacts or attributed to systematic differences due to moderator  
281 variables. Standardization of methods and collection of data from samples with  
282 demographic profiles that are more closely matched with those of the general  
283 population may yield more precise, less variable estimates of effects among theory  
284 constructs.

285  
286 A final issue that has not been sufficiently explored within the TPB is the extent  
287 to which causal effects posited by the theory are in the predicted direction, i.e.  
288 attitudes, subjective norms, and perceived behavioral control determine intentions,  
289 and intentions produce the observed behavior. A further issue is the importance of  
290 examining long-term prediction while modeling change in the theory constructs. Some  
291 researchers have suggested, for example, that just as attitudes may determine  
292 intentions, forming and holding intentions toward a target behavior may have the  
293 function of informing subsequent attitudes. Previous research has identified reciprocal  
294 effects among the theory constructs (Liska, 1984), while others have supported the  
295 directional effects and found only reciprocal relations among the determinants of  
296 intentions, e.g., perceived behavioral control correlating with attitudes (Hagger,  
297 Chatzisarantis, Biddle, & Orbell, 2001). Furthermore, researchers have demonstrated  
298 that model predictions hold even after controlling for stability in longitudinal designs  
299 measuring all theory constructs at two or more points in time (Hagger et al., 2001;  
300 Reinecke, Schmidt, & Ajzen, 1996). The current study enables a unique large-scale  
301 test of these relations by collecting data on the key theory constructs at two points in  
302 time.

303  
304 **Present Study**

305

306 Primary and meta-analytic research has demonstrated that the theory of  
307 planned behavior is effective in predicting intention and behavior across multiple  
308 behaviors, contexts, and populations. However, research syntheses testing theory  
309 relations have identified considerable heterogeneity in the effect sizes of model  
310 relationships. Furthermore, previous research syntheses have not tested the  
311 moderating effects of perceived behavioral control on theory relations, particularly the  
312 intention-behavior relationship, due to the lack of previous research testing these  
313 effects and the inherent problems presented in computing the interaction terms  
314 necessary to test these effects through research synthesis. In addition, there is also  
315 considerable variability in the relative contribution of the indirect measures of the  
316 theory constructs on their direct measures. The present study will address these  
317 research gaps by conducting a large-scale multi-sample replication of the theory of  
318 planned behavior. We aim to keep a number of potential contextual- and sample-  
319 related moderating factors constant by focusing on a single behavior: participation in  
320 vigorous physical activity according to the definition provided by the World Health  
321 Organization (2010), and by conducting the research in a sample with demographic  
322 characteristics that closely match those of the general population, as well as in  
323 undergraduate university student samples with strict inclusion criteria. In addition, we  
324 also aim to evaluate the effects of cultural orientation on relations among the theory  
325 constructs by including a measure of independent and interdependent orientations  
326 (Singelis, 1994).

327  
328 The research will adopt an identical research protocol based on the procedures  
329 for developing direct and indirect measures of the theory variables recommended by  
330 Fishbein and Ajzen (2010). Specifically, the research will be conducted in two stages:  
331 (1) Belief elicitation using an open-ended procedure to identify the salient behavior-  
332 specific beliefs from the target population for the development of indirect measures of  
333 the theory constructs, and selection of reflective items for the direct measures; (2)  
334 Administration of standardized indirect and direct measures of the theory constructs:  
335 attitudes, subjective norms, and perceived behavioral control, and intentions, with  
336 follow-up measures of the target behavior, vigorous physical activity, taken five weeks  
337 later, to test behavioral prediction across a time frame that exceeds the median of four  
338 weeks identified in previous meta-analyses (McEachan et al., 2011; McEachan et al.,  
339 2016) – the TPB constructs have been shown to have good stability over this time  
340 frame (Armitage & Conner, 2001b; Hagger et al., 2001; McEachan et al., 2011); and  
341 (3) Measures of the direct measures of the theory constructs: attitudes, subjective  
342 norms, and perceived behavioral control, and intentions will also be taken at the  
343 follow-up time point to test longitudinal and reciprocal effects among the theory  
344 constructs, with measures taken after the measure of behavior in order to preserve the  
345 typical two-wave prospective design typically used to test the theory.

346  
347 Data will be collected from an online panel of research participants. In addition,  
348 self-nominated research teams consenting to participate in the replication will collect  
349 data from existing undergraduate cohorts with strict eligibility criteria. Participating  
350 research teams will be required to pre-register their protocol and their predictions,  
351 follow the research protocol precisely and log any deviations, and submit their data to  
352 the principal investigators of the replication (Hagger, Hamilton, Bosnjak, Ajzen,  
353 Schmidt) for analysis. The resulting data sets will be used to test the following  
354 predictions of the theory using meta-analytic structural equation modeling using a  
355 random effects model. As the sample size will be substantial, our predictions will be  
356 based on the sizes of the predicted effects and confidence intervals about each effect

357 and not statistical significance, as most effects will likely be statistically significant.  
358 Guidance will be provided by previous meta-analytic findings in the physical activity  
359 domain (Hagger et al., 2002; Symons Downs & Hausenblas, 2005b). Effect sizes will  
360 be evaluated on Cohen's suggested guidelines for small ( $\beta = .20$ ), medium ( $\beta = .50$ ),  
361 and large ( $\beta = .70$ ) effect sizes for multiple regression coefficients. All effects are  
362 predicted to have a positive sign. Predictions are consistent with those proposed in the  
363 original conceptualization of the theory and effect size estimates are based on  
364 previous meta-analyses of the theory of planned behavior (Armitage & Conner, 2001b;  
365 Hagger et al., 2002; McEachan et al., 2011).

366  
367 1. Direct measures of attitude (H1a), subjective norms (H1b), and perceived  
368 behavioral control (H1c) will have non-zero effects on intentions, with medium effect  
369 sizes expected for H1a and H1c and small effect sizes for H1b.

370  
371 2. Intentions (H2a) and the direct measure of perceived behavioral control  
372 (H2b) will have non-zero effects on prospectively-measured vigorous physical activity  
373 (H2), with a medium-sized effect.

374  
375 3. Composite indirect measures of attitude (H4a), subjective norms (H4b), and  
376 perceived behavioral control (H4c), based on the belief and value components, will  
377 have non-zero effects on their respective direct measures, with medium effect sizes.

378  
379 4. Direct measures of attitude (H3a), subjective norms (H3b), and perceived  
380 behavioral control (H3c) will have non-zero indirect (mediated) effects on  
381 prospectively-measured vigorous physical activity via intentions, with small effect  
382 sizes.

383  
384 5. There will be non-zero interactive effects of intentions and perceived  
385 behavioral control on prospectively-measured vigorous physical activity, with larger  
386 effects of intentions on vigorous physical activity expected among individuals with  
387 higher levels of perceived behavioral control (H5).

388  
389 6. There will be non-zero interactive effects of perceived behavioral control and  
390 attitudes, and perceived behavioral control and subjective norms on intention, with  
391 larger effects of attitude and subjective norms on vigorous physical activity expected  
392 among individuals with higher levels of perceived behavioral control.

393  
394 7. There will be non-zero interactive effects of self-construals on the effects of  
395 attitudes and subjective norms on intentions. The effect size of direct measures of  
396 attitudes on intentions is predicted to be larger in participants that strongly endorse  
397 independent self-construals (H6a), and the effect size of direct measures of subjective  
398 norms on intentions is predicted to be larger among individuals that strongly endorse  
399 interdependent self-construals (H6b).

400  
401 8. We will also estimate the covariance stability (autoregressive effects) of each  
402 of the direct measures of theory constructs (attitudes, subjective norms, perceived  
403 behavioral control, intentions) and behavior in a panel design. In addition, we will test  
404 reciprocal effects among the theory variables. There will be non-zero effects of direct  
405 measures of attitude (H7a), subjective norms (H7b), and perceived behavioral control  
406 (H7c) on intentions with small-to-medium effect sizes after controlling for covariance  
407 stability. There will also be non-zero effects of physical activity behavior measured at

408 an initial point in time on attitude (H7d), subjective norms (H7e), and perceived  
409 behavioral control (H7f), and intentions (H7g) with small-to-medium effect sizes. We  
410 will also test reciprocal (cross-lagged) relations among direct measures of theory  
411 constructs over time and expect predicted causal directions among theory constructs  
412 to hold.

413

## 414 **Materials**

415

416 The protocol for the proposed replication study will develop standardized direct  
417 measures of the theory constructs based on previously published guidelines. In  
418 addition, measures of behavioral beliefs, normative beliefs, and control beliefs will be  
419 developed from belief elicitation research and used alongside standardized measures  
420 of outcome expectancies, motivation to comply, and control belief power to produce  
421 indirect measures of the attitude, subjective norm, and perceived behavioral control  
422 constructs. The materials for the experiment include:

423

424 1. Standardized direct measures of theory of planned behavior constructs, namely,  
425 attitudes, subjective norms, perceived behavioral control, and intentions, and self-  
426 report measures of behavior, made available as part of an online survey administered  
427 by the online survey software.

428

429 2. Standardized open-ended belief-elicitation questionnaire administered using the  
430 online survey software, for use in the first phase of the study.

431

432 3. Standardized indirect measures of attitude, subjective norms, and perceived  
433 behavioral control for use in all samples, developed based on the beliefs identified in  
434 the elicitation questionnaire administered across all samples in the first phase of the  
435 study.

436

437 4. Information statements, consent forms and debrief statements made available as  
438 part of the online survey delivered by the online survey software.

439

440 5. Items for participants to self-report salient demographic variables as part of the  
441 online survey including gender, age, education, parental education, household income  
442 (if applicable), and ethnicity.

443

444 All materials are available on the Open Science Framework project page and  
445 PsychArchives.org for the registered replication study.

446

447 **Important:** Participating research teams will be provided with access to the  
448 questionnaire using an online questionnaire tool and will have direct access to the  
449 survey responses from their participants.

450

## 451 **Methods**

452

453 *Design.* Phase one of the study will comprise a brief belief elicitation survey and  
454 will adopt a single-wave design using surveys with open-ended response options.  
455 Phase two of the study will adopt a two-wave correlational, prospective design using  
456 surveys containing multi-item scaled measures of study constructs. Direct and indirect  
457 measures of theory variables will be administered to participants on an initial data  
458 collection occasion, and a self-reported measure of vigorous physical activity

459 administered to the same participants on a second occasion five weeks later. The  
460 adoption of standardized measures and use of online survey software are design  
461 features aimed at minimizing variability in data collection. Each of the surveys will be  
462 piloted among native speakers of the survey language (English for the initial panel  
463 survey, see below) to provide precise completion time estimates.  
464

465 *Procedure: Phase 1 Belief Elicitation Survey.* Participants will be recruited from  
466 two sources. The first source is an online panel of research participants. Specifically,  
467 UK-based participants will be recruited via PsychLab online operated by the ZPID.  
468 The second will be undergraduate participants in their first year at University aged 18  
469 to 25 years. In the first phase, participants will be sent an email inviting them to  
470 participate in “a brief survey on physical activity”. The email will contain brief  
471 information and an internet address (URL) directing participants to a ‘landing’ web  
472 page controlled by the online survey software. The landing page will comprise a brief  
473 study information statement and a consent form. Participants will be required to agree  
474 that they have read the information statement and provide consent to participate in the  
475 survey before they can navigate further. Participants declining to participate will be  
476 directed to an exit web page. Consenting participants will be able to navigate to the  
477 first page of the survey, which provides information on how to complete the open-  
478 ended questions for the belief-elicitation procedure. Participants’ responses will be  
479 logged by the online survey software and stored on a cloud-based, password  
480 protected repository accessible only to the principal investigators.  
481

482 *Procedure: Phase 2 Main Survey.* Participants will be sent an invitation to  
483 participate in “a survey on attitudes and beliefs towards physical activity” via email.  
484 The email will contain brief information about the study with a URL directing  
485 participants to the study ‘landing page’ hosted by the online survey software. The  
486 ‘landing page’ will comprise an information statement providing details of study  
487 requirements and expectations, a statement on their rights as a participant, and a  
488 consent form, which includes consent to be contacted for the follow-up survey.  
489 Participants will be required to confirm their consent before they can navigate further,  
490 participants declining to participate will be directed to an exit page. Consenting  
491 participants will be directed to the first page of the survey, which provides brief  
492 instructions on how to complete the survey items and a definition of the target  
493 behavior: vigorous physical activity. Participants are then prompted to complete the  
494 survey items, segregated into brief sections. To minimize data loss, a forced response  
495 procedure will be used: participants will be required to respond to all items on each  
496 page of the survey before they are able to advance to the next page. Responses to  
497 each item are logged by the survey software. After completing the survey, participants  
498 will be directed to an exit page thanking them for their participation and reminding  
499 them that they will be contacted by email to complete the follow-up survey.  
500 Participants’ anonymity will be protected by assigning each participant with a unique  
501 code number will be used to match questionnaires across the two data collection  
502 occasions.  
503

504 Participants completing the survey on the first data collection occasion will be  
505 sent a second email inviting them to participate in the follow-up survey. The email will  
506 direct them to the landing page of the follow-up survey hosted by the online survey  
507 software. The page will provide a brief information statement and a reminder of their  
508 participant rights. Participants will then be directed to the first page of the survey. On  
509 completion participants will be directed to an exit page thanking them for their

510 participation and provided with a plain-language debrief statement outlining the  
511 purpose of the research and expected outcomes.

512

### 513 **Data Analyses and Predictions**

514

515 The pre-registered predicted effects among the theory constructs will be  
516 estimated using meta-analytic structural equation modeling with a random effects  
517 model using the data sets collected from the ZPID panel survey and data collected  
518 from all participating research teams (Cheung, 2015; Cheung & Hong, 2017). The  
519 analysis allows for the simultaneous estimation of each effect using standardized  
520 parameter estimates with likelihood-based confidence intervals, estimation of the  
521 overall fit of the proposed model with the data, and estimation of the degree of  
522 heterogeneity associated with the effects and the true variability after correcting for  
523 methodological artefacts using random-effects meta-analysis. In terms of specific  
524 hypothesis tests, we will estimate three separate models: (1) a model testing the  
525 proposed direct and indirect (mediated effects) among measures of attitude,  
526 subjective norm, perceived behavioral control, intentions, and behavior; (2) an  
527 identical model including effects of past behavior; (3) a model in which proposed  
528 interaction effects are tested: interactions of attitudes and subjective norms with  
529 perceived behavioral control on intention, and the interaction of perceived behavioral  
530 control with intention on behavior; and (4) an autoregressive panel model testing  
531 model effects while controlling for covariance stability and also testing lagged effects  
532 for direct measures of theory constructs, this model will not include interaction effects.  
533 In addition, we will also test the measurement and factor structures of the models in  
534 the full sample including data from both the ZPID panel and student participants, and  
535 separately, using conventional and multi-sample confirmatory factor analyses and  
536 structural equation modeling. In the event that the factor structure of the measures in  
537 the current study do not exhibit good fit with the data in one or more samples,  
538 exploratory analyses will be conducted to identify the source of the misspecification,  
539 and the discrepancies logged prior to proceeding with hypothesis tests. The multi-  
540 sample analysis may provide information on the extent to which effects vary according  
541 to the background of particular samples. Finally, we plan on pooling the general  
542 population samples and conducting an analysis using Bayes factors for model effects  
543 under the null hypothesis i.e. no effect, and specific hypotheses based on effect size  
544 estimates and distributions from the most recent meta-analysis applying the TPB to  
545 physical activity (McEachan et al., 2011, Table 3). Demographic variables will be used  
546 as covariance in the main analyses.

547

### 548 **Sample size**

549

550 Phase one data collection will be conducted on small samples drawn from the  
551 population of interest. In the case of the ZPID panel sample, this will be a pilot sample  
552 drawn from the panel, and in the case of the student samples this will be a pilot  
553 sample drawn from each student sample. Previous research has demonstrated that  
554 samples of this size are sufficient to elicit modal beliefs for the development of indirect  
555 measures (Hamilton, Kirkpatrick, Rebar, White, & Hagger, 2017; Hamilton et al.,  
556 2012). The phase one samples will be independent of the sample used in phase two.

557

558 Two approaches to estimating required sample size for phase two were used,  
559 one for each replication. The first estimate was based on expected individual effects in

560 the proposed model, and the second on the overall estimate of the final structural  
561 model based on model fit.

562  
563 *Individual effect sizes.* Previous meta-analytic research testing effects among  
564 theory of planned behavior variables in physical activity contexts has indicated  
565 medium-sized effects for attitude-intention, perceived behavioral control-intention, and  
566 intention-behavior relations, with small-to-medium sized effects for the subjective  
567 norm-intention and perceived behavioral control-behavior relations. For the sake of  
568 conservatism, we therefore assumed a small-to-medium effect size for all model  
569 parameters ( $f^2 = .10$ ). We estimate a minimum sample size for a linear multiple  
570 regression analysis with statistical power set at .90, alpha set at .01 for a regression  
571 model with five predictor variables, including effects on intentions and behavior using  
572 the G\*Power tool (Faul, Erdfelder, Lang, & Buchner, 2007). This provides a projected  
573 minimum sample size of 228 participants matched across data collection points. Given  
574 an estimated 20% dropout rate, research teams are recommended to collect data from  
575 274 participants in their initial data collection occasion. Data from research teams that  
576 fall short of the required number will be included in the final cumulative data analysis  
577 using meta-analytic structural equation modeling, such data will be assigned less  
578 weight in the analysis. However, we will also conduct sensitivity analyses excluding  
579 data from research teams that fail to achieve reach the requisite sample size, to check  
580 whether the smaller sample size affects conclusions in hypothesis tests.

581  
582 *Model fit.* An alternative approach to statistical power is based on overall model  
583 fit based on the procedures outlined by MacCallum et al. (1996). This approach  
584 assumes that overall fit of the proposed model with the data is indicative of precision  
585 of the estimates of the individual effect sizes of the parameters in the model with lack  
586 of precision penalized through poorer fit. Using this approach to compute the projected  
587 sample size for a meta-analytic structural equation model, computing the desired  
588 sample size using RMSEA fit index values from previous meta-analytic structural  
589 equation models (Hagger et al., 2018). We used the WebPower analytic tool (Zhang &  
590 Yuan, 2018) to calculate power using the MacCallum et al. (1996) method. We  
591 specified parameters based on a recent model for the reasoned action approach using  
592 meta-analytic structural equation modeling, the selected analytic approach for the  
593 current research. The model was estimated based on and RMSEA of 0 for the  
594 baseline model and RMSEA of 0.06 for the predicted model, with power set at .90 and  
595 alpha set at .01, and 3 degrees of freedom (Hagger et al., 2018). The calculated  
596 predicted sample size was 1783 for the meta-analytic structural equation modeling.

## 597 **Sample Demographics**

598  
599  
600 *ZPID Panel sample.* The demographic profile of recruited participants can be  
601 specified by the research team a priori. We will recruit general population samples  
602 (approximate N = 1000 matched across time points) of panel members with  
603 characteristics that match national averages for gender distribution, income, and  
604 education. The recruited samples will, therefore, have demographic profiles that  
605 closely match those of the general population, although the samples will not be  
606 randomly selected. As the target behavior is vigorous physical activity, participants  
607 with physical disabilities, or chronic or acute illnesses or conditions, that prevent them  
608 from participating in vigorous physical will not be eligible for inclusion. All participants  
609 must be 18 years or older at the time of participation.

610

611 *Student sample.* Participating research teams will be required to recruit  
612 participants from first-year undergraduate students aged 18-25 years on the day of  
613 participation with approximately equal gender distribution. Our aim was to keep the  
614 demographic profile relatively narrow in order to provide a level of control over  
615 potential demographic moderators. Identical restrictions on eligibility for participation  
616 regarding disabilities and illnesses and conditions for the panel sample will also apply  
617 to the student sample.

618  
619 *Demographic information.* Participants will also complete measures of key  
620 demographic variables including age, gender, highest educational level, household  
621 income (if applicable), and ethnicity.

622  
623 *Language.* As data will be collected in multiple countries, study measures will  
624 need to be translated into participants' native language. Survey measures and  
625 materials will be developed in English and will need to be translated into the requisite  
626 language by fluent bi-lingual translators for data collection. Translation will be  
627 conducted using a standardized iterative translation procedure involving a combination  
628 of forward- and back-translation procedures in consultation with the principal  
629 investigators. The translated versions will be held as separate versions of the survey  
630 on the online survey software. These versions will be available for participating  
631 research teams collecting student data in these languages. Teams that aim to collect  
632 data in other languages will need to translate the materials into the required language  
633 using an identical back-translation procedure. These surveys will be stored as  
634 separate versions of the survey on the online survey software. Translation procedures  
635 will follow recommended guidelines:

636 <https://www.sciencedirect.com/science/article/pii/S0020748912000600?via%3Dihub>

637

### 638 **Participating Research Team Expertise**

639

640 Participating research teams are expected to have experience in conducting  
641 survey research and have access to a relevant pool of participants that can be  
642 contacted by email. They will also be required to secure ethical clearance for their  
643 data collection from an appropriate ethical committee or institutional review board.  
644 Specific knowledge of the theory of planned behavior and its predictions are desirable  
645 but not required. Participating teams are also expected to pre-register their replication  
646 using a standardized form on the OSF. Each pre-registration will be expected to follow  
647 the central pre-registration, but will also enable each time to provide a list of  
648 predictions for their particular replication, independent of the predictions provided by  
649 the principal investigators in the main pre-registration. Each of these pre-registrations  
650 will be a 'fork' from the main OSF page for the project. This approach is consistent  
651 with previous registered replication reports (e.g., Alogna et al., 2014; Eerland et al.,  
652 2016; Hagger, Chatzisarantis, et al., 2016).

653

### 654 **Exclusions**

655

656 Data from participants will be excluded from the final data set if they do not  
657 meet inclusion criteria, if they drop out of the study between the first and second data  
658 collection occasions, if they fail to complete the survey, or their response profile  
659 suggests they did not pay attention to the survey questions, according to attention  
660 check questions embedded in the survey. Data from participants dropping out of the  
661 study across data collection occasions will be retained for analysis of attrition bias.

662 Participant exclusions and reasons for exclusion will be clearly identified and logged  
663 on the OSF page.

664

## 665 **Data Collation and Statistical Analyses**

666

667 The principal investigators will be responsible for collating the collected data  
668 and for data analysis.

669

670 Data from the initial belief elicitation stage for each sample will be downloaded  
671 and stored as numeric spreadsheets. The principal investigators will then identify the  
672 modal responses for the behavioral, normative, and control beliefs, and develop  
673 indirect belief-based measures according to guidelines. Beliefs identified by more than  
674 25-30% of participants in the pilot sample will be considered modal and eligible for  
675 inclusion (Ajzen & Schmidt, 2020).

676

677 Data from the second phase panel and student replications will be downloaded as  
678 numeric spreadsheets. Data will be analyzed using the *psych* (Revelle, 2018), *lavaan*  
679 (Rosseel, 2012), *Mplus* (Muthén & Muthén, 2015) and *metaSEM* (Cheung, 2015)  
680 packages in R. As the surveys will use a forced response procedure, there should be  
681 no missing data.

682

683 Data will be screened for responses indicating that participants had not read or  
684 paid sufficient attention to the survey. Basic descriptive statistics for each item in each  
685 data set will be generated including estimates of skewness and kurtosis.

686

687 Effects of attrition on study variables across data collection occasions in each  
688 data set will be tested using MANOVAs with study constructs as multiple dependent  
689 variables and attrition status (dropped out vs. remained in the study at follow up) as  
690 the single independent variable. Statistically significant overall attrition effects with  
691 non-trivial effect sizes will be followed up with univariate follow-up *F*-tests.

692

693 Main hypotheses in the three proposed models within each sample will be  
694 estimated. A maximum likelihood method will be used with overall model fit evaluated  
695 using incremental fit indexes: the comparative fit index (CFI) and the non-normed fit  
696 index (NNFI), the standardized root mean square residuals (SRMSR), and the root  
697 mean square error of approximation (RMSEA). Cut-off values of .90 for the CFI and  
698 NNFI, and .08 and .05 for the SRMSR and RMSEA, respectively, will indicate  
699 satisfactory model fit. Solution estimates for each latent variable representing a study  
700 construct will also be estimated, with factor loadings expected to exceed .70 and  
701 average variance extracted for each factor expected to exceed .50. Reliability of  
702 measures will be estimated using composite reliability coefficients based on the factor  
703 loadings. Interaction effects in the third model will be tested using interaction terms  
704 computed using the residual centering approach (Steinmetz et al., 2011).

705

706 Main hypotheses in the three proposed models across the samples will be  
707 tested using meta-analytic structural equation modeling (MASEM) using the *metaSEM*  
708 package. The MASEM analysis is conducted in two stages. In the first stage,  
709 correlation matrices among the TPB items from individual studies are pooled to form a  
710 common covariance matrix using random effects meta-analysis. The analysis  
711 produces a pooled matrix representing the average covariance matrix among study  
712 variables in the population, with a sampling variance-covariance matrix that represents

713 the known precision estimates of each correlation in the pooled matrix. The first stage  
714 yields zero-order correlations corrected for bias using a random effects meta-analytic  
715 model among study constructs across studies with 95% likelihood-based confidence  
716 intervals. In addition, statistics to evaluate heterogeneity in the effect sizes are also  
717 provided: the  $\tau^2$  statistic representing the true variability in the effect across studies,  
718 and the  $Q$  statistic, and the  $I^2$  statistic and its 95% confidence interval which indicate  
719 the level of heterogeneity in the effect across studies. In the second stage of the  
720 analysis, the pooled correlation matrix is used to estimate the proposed model. As  
721 with the single-sample analyses, model fit is evaluated using multiple criteria for  
722 goodness of fit: CFI, NNFI, SRMSR, and RMSEA. The model also allows for the  
723 computation of indirect effects specified a priori and their 95% likelihood-based  
724 confidence intervals. Models testing the proposed direct and indirect effects among  
725 theory variables will be tested using the full latent variable approach consistent with  
726 the univariate models. However, as interaction effects using latent variables are  
727 difficult to compute using MASEM, we will use mean-centered interaction terms based  
728 on composite (averaged) variables.

### 729 730 Procedure

- 731
- 732 (1) Research teams will be invited to participate in the study via advertisements on  
733 listservs and circular email lists. The invitation will provide a brief outline of the main  
734 purpose of the study, and provide information requirements for following study  
735 protocol, participant recruitment, and data collection. Interested teams will be asked to  
736 follow a url to the recruitment web page, which will provide further details and  
737 requirements, and a brief application form. Expressions of interest will be vetted by the  
738 principal investigators to ensure applicants have sufficient experience and resources  
739 to follow the protocol and collect data before the specified deadline. Accepted  
740 applicants will be provided with full study protocol and materials and asked to liaise via  
741 email or voip conversations with the principal investigators on their progress.  
742 Participating teams will be required to develop a page for their replication on the OSF  
743 forked to the main OSF page for the project following a standard template and pre-  
744 register their predictions. Members of teams completing data collection will be  
745 included as co-authors on the final research report and peer-reviewed articles arising  
746 from the project (maximum of three co-authors per team).  
747
  - 748 (2) Study measures will be translated for use in non-English speaking countries using  
749 the stipulated translation procedure. Research teams collecting data other languages  
750 will be required to conduct their own translations using the stipulated procedure and  
751 make the measures available via the OSF project page for their replication and upload  
752 it to the online survey software.  
753
  - 754 (3) Each research team will identify an initial sample  $N \sim 50$  of participants from the  
755 target population and collect data for the first phase of the study using the belief  
756 elicitation survey. A unique url for access to the survey will be provided for each  
757 participating research team. Once data collection is complete, the principal  
758 investigators will develop indirect measures of theory of planned behavior constructs  
759 based on the elicited modal beliefs. This will be done by coding the open ended  
760 responses to the elicitation survey into categories of beliefs and values for each TPB  
761 construct: attitudes (behavioral beliefs), subjective norm (normative beliefs), and  
762 perceived behavioral control (control beliefs). Beliefs identified by at least 25-30% of  
763 the initial sample will be used (Ajzen & Schmidt, 2020). Separate sets of beliefs will be

764 elicited for the panel and student surveys for use in the final questionnaires. The core  
765 team will also oversee the translation processes for the materials for non-English  
766 speaking participant groups. These will be incorporated into the online survey  
767 software. These will be incorporated into the online survey. Participating research  
768 teams conducting the replication in other languages will also be required to conduct  
769 the translation using the stipulated procedure and provide the final set of indirect  
770 measures to the principal investigators for inclusion in the online survey. As  
771 differences in the sets of salient beliefs for the target behavior identified in the panel  
772 sample and student samples are expected, belief measures will be developed  
773 separately for each.

774  
775 (4) Research teams will then proceed with collecting data on the initial survey in phase  
776 two. Collection of phase two data from the ZPID panel will be managed by the  
777 principal investigators. Participating research teams will be required to recruit  
778 participants by directing them to the study url. Participating teams will be able to keep  
779 track of recruited numbers of participants via the online survey software.

780  
781 (5) After recruiting sufficient numbers of participants for the initial survey, participating  
782 research teams will collect follow-up responses from the same participants five weeks  
783 later. Numbers of follow-up responses will be monitored in the same way as  
784 previously.

785  
786 (6) The principal investigators will collate responses to the surveys centrally and  
787 provide participating research teams with the final data set downloaded from the  
788 online survey software. Data analysis will be conducted by the principal investigators  
789 and individual and groups results sent to the participating research teams for  
790 verification. All data files will be stored on the PsychArchives repository and made  
791 available to researchers on request in a GDPR-compliant form.

792  
793 (7) The final report detailing results from the hypothesis test from the full samples will  
794 be developed by the principal investigators. All participating research teams will be  
795 given the opportunity to comment on the report prior to publication. All teams will have  
796 full access to their own data and the data collected by other participants. The final  
797 data sets will be a publicly available resource for testing additional hypotheses and  
798 research questions.

799

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